Catalogue of
Bachlor's Programs
(Delivered in English)

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#### About International Black Sea University

The International Black Sea University (IBSU) has been engaged in educational and scientific activities since 1995. The university is the first English-language educational institution in Georgia, which provides programs in both English and Georgian languages at all three levels of education.

More than 200 local and invited professors from different countries provide a high level of education at the university. International Black Sea University offers many opportunities to students. Namely: diverse public lectures, discussions with experts in various fields, participation in local and international conferences, mock trials, access to more than 25,000 books in the library and constantly updated electronic literature, involvement in more than 30 different clubs; Participation in various sports tournaments, opportunity of training in the gym, basketball court, open and closed stadiums, excursions, picnics, hiking and other extracurricular activities. More than 4,500 graduates of the International Black Sea University hold an high education diploma issued by the university. IBSU students actively benefit from exchange programs. The university has signed 70 memorandums with educational institutions of 24 countries. IBSU is involved in Erasmus+ and DAAD projects.

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### Business Administration - Accounting and Audit

Name of the Educational Programme:	Business Administration - Accounting and Audit
Awarded Qualification:	ბიზნესის ადმინისტრირების ბაკალავრი აღრიცხვასა და დაბეგვრაში/ Bachelor of Business
	Administration (BBA) in Accounting and taxation
Credit Value of the Programme:	180 ECTS
Language of Education:	English
Programme Admission Preconditions:	The entrant is enrolled in the bachelor's educational program in accordance with the rules established by the
	legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory
	subjects is: Mathematics. In addition, the entrant must pass only English in foreign languages at the Unified
	National Examinations and is required to exceed the 50% + 1.
	A person with a full general education has the right to enroll in a bachelor's degree program. Enrollment in
	cases provided by law is possible in accordance with the rules established by law, without passing the Unified
	National Examinations. Conditions for admission to the program for foreign citizens can be found at the link -
	https://iro.ibsu.edu.ge/admissions/
	The order of the Minister of Education and Science of Georgia №10 / N (4.02.2010) on the "Rules for Transfer
	from the Higher Education Institution to Other Higher Education Institutions and Approval of Fees" students
	shall be enrolled in accordance with the mobility rules
Purpose of the Programme:	The objectives of the Bachelor Program in Accounting and Auditing are:
	1. To prepare competitive specialists, taking into account the specifics of the field, who will have the
	appropriate theoretical knowledge and practical skills, so that they can participate in the implementation of
	various business sectors, including accounting and auditing activities, in accordance with modern
	requirements. standards at local and international level.

	2. To develop critical thinking and analytical skills in students that will allow them to evaluate current trend							
	in the field and make effect	ctive research-based decisions.						
	3. To prepare students who will respond to the challenges of a changing business environment and will be able to integrate into the field of accounting and auditing, following the principles of ethical standards, which will							
	help them in planning and	d developing their own careers.						
Learning outcome	Knowledge and	1. Explains basic concepts, modern terms, concepts and provisions of business						
	understanding	administration, management, finance, marketing and accounting and auditing;						
		2. Describes the infrastructure of the financial and market economy, the						
		fundamentals of financial and management accounting, the fundamentals and						
		methods of financial audit and control, methods of analysis and audit, the legal						
		environment of the organization and ethical principles;						
		3. Discuss the principles of taxation, the importance of tax administration and						
		financial reporting, as well as the principles of using modern information						
		technology, mathematical, quantitative and statistical methods for business						
		research and management;						
	Skill	4. Analyzes data on the financial activities of companies or individuals, uses						
		appropriate data processing methods, information technologies, and accounting						
		information systems in the analysis process;						
		5. Prepares accounting documents, calculates taxes and prepares financial						
		statements in accordance with international standards and appropriate normative						
		acts; 6. Identifies economic factors affecting a business firm, company, analyzes the						
		market situation and evaluates performance results;						
		7. Evaluates the socio-economic situation of the country, the business						
		environment, current processes in the field of accounting and auditing in order to						
		form appropriate conclusions, in accordance with predetermined guidelines and in						
		compliance with the principles of academic integrity;						
		8. Forms detailed information about business ideas, problems and ways to solve						
		them and establishes connections with industry specialists and stakeholders using modern communication technologies.						
		modern communication technologies.						

	Responsibility and	9. Within the limits of certain competencies, in compliance with the principles of						
	independence:	ethics and academic integrity, carries out accounting activities.						
Evaluation Criteria	-	determine student's education results qualitatively in relation to academic program						
	goals and parameters.							
	Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through							
	100 points grading system.	It consists of midterm and final evaluations, the sum of which makes up 100 points.						
	Grading system allows:							
	a) Five types of positi	tive grades						
	1) (A) Excellent – 91	l – 100:						
	2) (B) Very good – 8	1-90.						
	3) (C) Good – 71-80:							
	4) (D) Satisfactory –	61-70.						
	5) (E) Sufficient – 51-60.							
	b) Two types of negative g	grades						
	' '	, meaning that a student requires some more work before passing and is given a						
		examination after independent work;						
		less, meaning that the work of a student is not acceptable and he/she has to study						
	the subject anew.							
		evaluations minimal passing grade is set. The final evaluation minimal passing grade						
	is 51% of final evaluation							
		ion grade distribution, their minimal competence levels and assessment criteria are						
	described in the correspon	- ·						
		nly after the attainment of learning outcomes, envisaged by the course syllabus and						
	following requirements:							
		al competence levels set for midterm and final evaluations;						
		um 51 points out of 100 points of final grade.						
		ke an additional (make-up) exam in case he/she scored 41-50 points of final grade or						
	minimum 51 points, but d	id not obtain minimal competence level set for final evaluation.						

	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	Business administration -Accounting and Audit with the help of the knowledge and skills acquired within the
	bachelor program, the graduate will have the opportunity to be employed in the public and private sector, in
	organizations of various profiles (production and business structures), where he will practically carry out the
	main professional functions both independently and while working in a group. A graduate can continue his
	studies not only in business and Accounting and Audit in general, but also in another profile, taking into
	account the prerequisites for admission to the relevant master's program and the legislation requirements.

Course / Module / Internship / Research Component Status	Status	Number Distribution of credits per courses and semesters credits						I	Distribution	n of Hour	s			
Credit number			I.	Year	II	Year	III .	Year		Con	ntact Hours			Independ
			I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	Lecture	Seminar / Group Work / Laboratory Work / Practical work	Midterm exam(s)	Final exam	Total number of contact hours	ent work
Compulsory Courses									20 E	CTS		'	'	
Academic Writing	Compulsory	5	5						14	14	2	2	32	93
Computer Skills	Compulsory	5	5						14	14	2	2	32	93
General English B2.1	Compulsory	5	5						28	28	2	4	62	63

General English B2.2	Compulsory	5		5				28	28	2	4	62	63
Mandatory study courses in the field								125 I	ECTS				
												ı	
Mathematics I	Compulsory	5	5					28	14	2	2	46	79
Principles of Economics	Compulsory	5	5					14	14	2	2	32	93
Introduction to Business Administration	Compulsory	5	5					14	14	2	2	32	93
Mathematics II	Compulsory	5		5				14	28	2	2	46	79
Principles of Management	Compulsory	5		5				14	14	2	2	32	93
Principles of Marketing	Compulsory	5		5				14	14	2	2	32	93
Principles of Accounting	Compulsory	5		5				15	13	2	2	32	93
Data Analysis and Business Modeling with Spreadsheets	Compulsory	5		5				14	14	2	2	32	93
Statistics and Probability for Business	Compulsory	6			6			14	28	2	2	46	104
Legal Environment of Business	Compulsory	4			4			14	14	2	2	32	68
Introduction to Finance	Compulsory	5			5			16	12	2	2	32	93
Financial Accounting	Compulsory	6			6			16	26	2	2	46	104
Principles of Taxation	Compulsory	5				5		14	14	1.5	1.5	31	94
Financial Reporting	Compulsory	5				5		15	13	2	2	32	93
Managerial Accounting I	Compulsory	5				5		14	14	2	2	32	93
Ethical Issues in Accounting	Compulsory	4				4		15	13	2	2	32	68
Tax Administration	Compulsory	5					5	13	15	2	2	32	93
Audit Foundations	Compulsory	5					5	14	14	2	2	32	93

Business Research Foundations	Compulsory	5				5		14	14	2	2	32	93
Managerial Accounting II	Compulsory	5				5		14	14	2	2	32	93
Financial Statements Analysis	Compulsory	5				5		14	14	2	2	32	93
Accounting and Business Operations Program "Balance"	Compulsory	4					4	14	14	2	2	32	68
Bachelor Thesis	Compulsory	6					6						
Internship	Compulsory	10					10						
Elective Courses								20 E	CTS				
Human Resource Management	Elective	5		5				14	14	2	2	32	93
Python for Business and Economics	Elective	5		5				14	14	2	2	32	93
Accounting Software Applications (ORIS)	Elective	4		4				14	14	2	2	32	68
Production and Operations Management	Elective	5			5			28	14	2	2	46	79
Banking	Elective	5			5			14	14	2	2	32	93
Public Finance	Elective	4			4			14	14	2	2	32	68
Real Estate Valuation	Elective	4			4			14	14	2	2	32	68
Logistics	Elective	4				4		14	14	2	2	32	68

Career management	Elective	4					4		14	14	2	2	32	68
Basics of risk management	Elective	5					5		14	14	2	2	32	93
Bank Accounting	Elective	4					4		14	14	2	2	32	68
Consolidated Financial Reporting	Elective	5					5		14	14	2	2	32	93
Accounting for Government and Nonprofit Organizations	Elective	4						4	14	14	2	2	32	68
Taxation of International Transactions	Elective	5						5	14	14	2	2	32	93
Tax Planning and Strategy	Elective	5						5	14	14	2	2	32	93
Audit and Assurance	Elective	5						5	14	14	2	2	32	93
Free elective cours	es	15 ECTS												
Any educational course of the corres university, with the correspond														
Total		180	30	30	30	30	30	30						

#### Business Administration - finance

Name of the Educational Programme:	Business Administration - Finance
Awarded Qualification:	Bachelor of Business Administration (BBA) in Finance/ბიზნესის ადმინისტრირების ბაკალავრი
	ფინანსებში
Credit Value of the Programme:	180 ECTS
Language of Education:	English
Programme Admission Preconditions:	• A person with a complete general education, who has a relevant document certified by the state, and
	who, based on the results of the unified national exams gains the right of studying, has the right to study at the
	bachelor's educational program. After obtaining the right to study, a person must undergo administrative
	registration at the Black Sea International University.
	• Persons who according to "the rule for submission and review of the documents required for high-
	school graduates/graduate students/students with the purpose of study in the higher education institutions of
	Georgia without passing unified national entrance/general graduate examinations" of the Minister of Education
	and Science of Georgia dated December 29, 2011 No. 224/N have the right to enroll at the university without
	passing the unified national exams. The mentioned persons are obliged to confirm their knowledge of English
	at the B2 level.
	• "On approval of the procedure and fees for moving from a higher educational institution to another
	higher educational institution" according to the order No. 10/n of the Minister of Education and Science of
	Georgia dated February 4, 2010, students enrolled by the mobility rule.
Purpose of the Programme:	The purpose of the Bachelor of Business Administration - Finance program is to:
	(1) Train competitive specialists with student-oriented education, who will be able to participate in the
	implementation of activities of various business sectors corresponding to modern standards at the local and
	international level, which will provide employment opportunities in the state, private, and non-governmental
	sectors;

		lge and practical skills of theoretical and practical fundamental issues of business and						
	finance for students, analy	tical, critical and logical analysis and use of financial data;						
	(3) To enable students to respond to the challenges of the modern business environment and to support them							
	in their own career planning and development by following the principles of ethical norms.							
Learning outcome	Knowledge and	1. Demonstrates broad knowledge of the business field and describes complex						
	understanding	issues of the business field, basic principles of general management, marketing,						
		accounting, reporting and realizes their interrelation;						
		2. Explains the meaning and content of processes in the business environment;						
		understands the infrastructure of the market economy; masters modern						
		information technologies for business research and management, using						
		mathematical, quantitative and statistical methods; recognizes and implements the						
		principles of legal, ethical and intercultural responsibilities in the organization and						
		society;						
		3. Prepares financial statements, taking into account the importance of regulation and forecasting; elements of international standards of financial reporting, features						
		and principles of their use;						
		4. Reviews the basics of banking, commercial bank management principles and						
		investment portfolio evaluation and management mechanisms.						
		5. Explains the socio-economic situation of the country, as well as the objective						
		reality of the business environment; Identifies the economic factors affecting the						
		company, within the scope of which he performs market situational analysis,						
		preparation of financial documentation, planning and management of the						
		organization's finances; Relations with local and international financial						
		institutions are within their competence.						
	Skill	6. Uses rational thinking when making economic decisions, as a result of which he						
		manages resources effectively. Solves difficult and unforeseen problems taking into						
		account practical reality; Demonstrates the ability to analyze scientific papers,						
		theories and hypotheses in the field of business and formulate reasoned conclusions, collect statistical information and data, independently study and						
		generalize, evaluate profitability.						
		Benefambe, evaluate profitability.						

		7. Builds detailed information about business-related ideas, problems and ways of their solutions and relationships with specialists and non-specialists using communication technologies.  8. Analyzes the financial infrastructure and workload of financial institutions; the basic principles of the functioning of the financial system; the role of financial management in business development; assesses and manages relevant risks, makes decisions of financial importance;
	Responsibility and autonomy	9. Assesses and determines the need to develop one's own knowledge in the field of business and finance and demonstrates a high degree of independence;
Evaluation Criteria	The goal of evaluation is to goals and parameters.  Students may be assessed of 100 points grading system.  Grading system allows:  a) Five types of posin 1) (A) Excellent – 91 2) (B) Very good – 8 3) (C) Good – 71-80: 4) (D) Satisfactory – 5) (E) Sufficient – 51 b) Two types of negative g 1) (FX) Fail – 41-50 chance to sit an additional 2) (F) Fail – 40 and 3 the subject anew.  For the midterm and final is 51% of final evaluation	o determine student's education results qualitatively in relation to academic program or ally and/or in a written way. A student's knowledge and skills are assessed through. It consists of midterm and final evaluations, the sum of which makes up 100 points. tive grades  1 – 100: 1-90. 1-60. 1-60. 1-70. 1-60. 1-80. 1-90. 1-
	described in the correspon	-

	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Employment:	Business administration - with the help of knowledge and skills acquired within the framework of the
	bachelor's program in finance, the graduate will have the opportunity to be employed in the public and private
	sector as a middle manager of the relevant field, in organizations of various profiles (production and business
	structures), where he will practically carry out the main professional functions both independently and while
	working in a group. A graduate can continue his studies not only in business and finance, but also in another
	profile, taking into account the prerequisites for admission to the relevant master's program and the
	requirements of legislation.

#	Course / practice / Research Component	Status	Credit					
			•	I year	II year	III year	Contact hours	Патопред

				I semester	II semester	III semester	IV semester	V semester	VI semester	lecture	Seminar / team work / practice	Midterm exam (s)	Final exam	Total number of contact hours		
I	Compulsory free Course	S									20 ECTS					
1	Academic writing	Compulsory	5	5						14	14	2	2	32	93	125
2	Computer skills	Compulsory	5	5						14	14	2	2	32	93	125
3	General English B2.1	Compulsory	5	5						28	28	2	2	62	63	125
4	General English B2.2	Compulsory	5		5					28	28	2	2	62	63	125
II	Compulsory course of the	ne field						ı			121 ECTS		ı			
1	Principles of economics	Compulsory	5	5						14	14	2	2	32	93	125
2	Introduction to business administration	Compulsory	5	5						14	14	2	2	32	93	125
3	Mathematics I	Compulsory	5	5						28	14	2	2	46	79	125

4	Principles of accounting	Compulsory	5	5				15	13	2	2	32	93	125
5	Mathematics II	Compulsory	5	5				14	28	2	2	46	79	125
6	Principles of management	Compulsory	5	5				14	14	2	2	32	93	125
7	Principles of Marketing	Compulsory	5	5				14	14	2	2	32	93	125
8	Data analysis and modeling with electronic spreadsheets	Compulsory	5	5				14	14	2	2	32	93	125
9	Statistics and probability for business	Compulsory	6		6			14	28	2	2	46	104	150
10	introduction of Finance	Compulsory	5		5			16	12	2	2	32	93	125
11	Managerial finance I	Compulsory	5		5			14	14	2	2	32	93	125
12	Legal environment of business	Compulsory	4		4			14	14	2	2	32	68	100
13	Financial accounting	Compulsory	6		6			16	26	2	2	46	104	150
14	Bank and monetary policy	Compulsory	4			4		14	14	2	2	32	68	100
15	Managerial finance II	Compulsory	5			5		14	14	2	2	32	93	125
16	Financial institutions	Compulsory	6			6		14	14	2	2	32	104	150
17	International Finance	Compulsory	4			4		13	15	2	2	32	68	100

18	Investment and portfolio management	Compulsory	5					5		15	13	2	2	32	93	125
19	Analysis of financial balance-sheet	Compulsory	5					5		14	14	2	2	32	93	125
20	Basics of risk management	Compulsory	5					5		14	14	2	2	32	93	125
21	Securities analysis	Compulsory	5						5	12	16	2	2	32	93	125
22	Bachelor thesis	Compulsory	6						6	32			1		117	150
23	Intership	Compulsory	10						10	179			1	180	69	250
III	Elective course of the fie	eld		29 ECTS												
1	Public finances	Elective	4				4			15	13	2	2	32	68	100
2	Principles of insurance	Elective	4				4			14	14	2	2	32	68	100
3	Banking	Elective	5				5			14	14	2	2	32	93	125
4	Financial reporting	Elective	5				5			15	13	2	2	32	93	125
5	Business Research Foundations	Elective	5					5		14	14	2	2	32	93	125
6	European integration and financial market reforms	Elective	5					5		14	14	2	2	32	93	125
7	Python for business and economics	Elective	5						5	14	14	2	2	32	93	125

8	Principles of strategic management	Elective	5						5	14	14	2	2	32	93	125
9	Leadership	Elective	4					4		14	14	2	2	32	68	100
10	Production and Operations Management	Elective	5				5			26	19	2	2	49	76	125
11	Organizational changes and development	Elective	4						4	14	14	2	2	32	68	100
IV	Free elective courses										10 ECTS					
	Any educational corresponding level of the correspondin	the university, with														
	Total		180	30	30	30	30	30	30							

# Business Administration - Management

Name of the Educational Programme:	Business Administration - Management
Awarded Qualification:	Bachelor of Business Administration (BBA) in Management / ბიზნესის ადმინისტრირების ბაკალავრი მენეჯმენტში/
Credit Value of the Programme:	180 ECTS
Language of Education:	English
Programme Admission Preconditions:	The entrant is enrolled in the bachelor's educational program in accordance with the rules established by the legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory subjects is: Mathematics /History. In addition, the entrant must pass only English in foreign languages at the Unified National Examinations and is required to exceed the 50% + 1.  A person with a full general education has the right to enroll in a Bachelor's degree program. Enrollment in cases provided by law is possible in accordance with the rules established by law, without passing the Unified National Examinations. Conditions for admission to the program for foreign citizens can be found at the link - https://iro.ibsu.edu.ge/admissions/. The order of the Minister of Education and Science of Georgia Nº10 / N (4.02.2010) on the "Rules for Transfer from the Higher Education Institution to Other Higher Education Institutions and Approval of Fees" students shall be enrolled in accordance with the mobility rules.
Purpose of the Programme:	<ol> <li>to provide a high quality education oriented towards professionalism. Program prepares competitive, modern type managers and enable them to do business successfully in private, public and non-governmental sectors, both locally and internationally;</li> <li>to give students broad knowledge of theoretical and practical issues about the basic principles of business, which will enable the graduate's to participate in business processes happening in internal and external organizational environment, to analyze modern trends in business and make effective managerial decisions.</li> <li>to prepare management professionals with broad theoretical knowledge of the field, practical skills and competencies required to perform managerial activities.</li> </ol>

Learning outcome	Knowledge and	1. Defines modern trends, theories and technics of basic functional fields of
	understanding	business, information and communication technologies, principles of conducting
		business research using different research methods and technologies;
		2. Describes broad process of management, attitudes to human resources
		management and development, basic principles of ethics and corporate social
	,	responsibilities, process of organizational change and development;
		3. Explains basic principles of strategic management, ever changing
		components of internal and external environment of business, specifics of using
		management information systems, basic theoretical and practical aspects of project
		management process;
		4. Identifies and describes basic principles, approaches, modern theories and
		practical aspect of operation and production management, logistics, international
		business, small and medium enterprises, entrepreneurship.
	Skill	5. Participates in various practical and analytical processes regarding
		business administration and management, in processing financial information and
		preparing relevant documents, in obtaining and processing data with different research methods;
		research methods,
		6. In order to attain organizational goals and objective in ethical manner
		analyses managerial functions using modern methods, instruments and
		technologies;
		7. Establishes relations and communicates with different stakeholders in English language and demonstrates essential skills needed in highly uncertain
		stressful and conflicting environment.
	Responsibility and	8. Formulates further learning needs for professional development;
	autonomy	

	9. Implements professional development activities in complex and uncertain learning and working environemnt in compliance with ethical standards and academic honesty.									
Evaluation Criteria	The goal of evaluation is to determine student's education results qualitatively in relation to academic program									
	goals and parameters.									
	Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through									
	100 points grading system. It consists of midterm and final evaluations, the sum of which makes up 100 points.									
	Grading system allows:									
	a) Five types of positive grades									
	1) (A) Excellent – 91 – 100:									
	2) (B) Very good – 81-90.									
	3) (C) Good – 71-80:									
	4) (D) Satisfactory – 61-70.									
	5) (E) Sufficient – 51-60.									
	b) Two types of negative grades									
	1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a									
	chance to sit an additional examination after independent work;									
	2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study									
	the subject anew.									
	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade									
	is 51% of final evaluation grade.									
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are									
	described in the corresponding syllabus.									
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and									
	following requirements:									
	a) Obtaining minimal competence levels set for midterm and final evaluations;									
	b) Obtaining minimum 51 points out of 100 points of final grade.									
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or									
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.									

	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.
Field of Employment:	With the knowledge and skills acquired within the framework of the Management Bachelor program, the graduates are able to work in the public and private sectors, in various profile organizations (industrial and business structures), where he/he will practically perform key managerial functions individually and in groups. Graduates can continue their studies not only in business and management, but also in other fields, by meeting the relevant requirements of relevant MA programs.

Course / Internship /			Dis	tributio	n of cre	dits per	courses	and	Distril	bution o	of Hours					
Research Component					sem	esters										
	Status	Credit number	17	ear ear	ar II Year		r III Year			Contact Hours				t work	of hours	
			I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	Lecture	Seminar /	Midterm	Final Exam	Total number	Independent	Total number o	
Free Compulsory C	Courses		'						20 ECTS							
Academic Writing	Compulsory	5	5						14	14	2	2	32	93	125	
Computer Skills	Compulsory	5	5						14	14	2	2	32	93	125	
English (B2.1)	Compulsory	5	5						28	28	2	4	62	63	125	
English (B2.2)	Compulsory	5		5					28	28	2	4	62	63	125	
Compulsory Co	urses	135 ECTS														

Mathematics I	Compulsory	5	5					28	14	2	2	46	79	125
Principles of Economics	Compulsory	5	5					14	14	2	2	32	93	125
Introduction to Business	Compulsory	5	5					14	14	2	2	32	93	125
Administration														
Mathematics II	Compulsory	5		5				14	28	2	2	46	79	125
Principles of Management	Compulsory	5		5				14	14	2	2	32	93	125
Principles of Marketing	Compulsory	5		5				14	14	2	2	32	93	125
	Compulsory	5		5				16	12	2	2	32	93	125
Principles of Accounting														
Data analysis and business	Compulsory	5		5				14	14	2	2	32	93	125
modelling with spreadsheets														
Legal Environment of	Compulsory	4			4			14	14	2	2	32	68	100
Business														
Introduction to Finance	Compulsory	5			5			14	14	2	2	32	93	125
Business Communication	Compulsory	4			4			14	14	2	2	32	68	100
Human Resources	Compulsory	5			5			14	14	2	2	32	93	125
Management														
Small and Medium-Size	Compulsory	6				6		28	14	2	2	46	104	150
Enterprises and														
Entrepreneurship														
Statistics and Probability for	Compulsory	6			6			14	28	2	2	46	104	150
Business														

Management Information	Compulsory	4		4			13	15	2	2	32	68	100
Systems													
Business Ethics and	Compulsory	4		4			14	14	2	2	32	68	100
Corporate Social													
Responsibility													
Organizational Behavior	Compulsory	4		4			14	14	2	2	32	68	100
Introduction to Strategic	Compulsory	5		5			14	14	2	2	32	93	125
Management													
Production and Operations	Compulsory	5		5			14	14	2	2	32	93	125
Management													
Managerial Finance I	Compulsory	5			5		14	14	2	2	32	93	125
Logistics	Compulsory	4			4		14	14	2	2	32	93	125
International Business	Compulsory	5			5		14	14	2	2	32	93	125
Management													
Business Research Methods	Compulsory	5			5		14	14	2	2	32	93	125
Project Management	Compulsory	4			4		14	14	2	2	32	68	100
Organizational Change and	Compulsory	4				4	14	14	2	2	32	68	100
Development													
Internship	Compulsory	10				10		180		1	181	69	250
Bachelor Thesis	Compulsory	6				6		45		1	46	129	175
								10 EC	CTS				
Elective Course													

Introduction to Psychology	Elective	4		4			14	14	2	2	32	68	100
Introduction to Tourism	Elective	4		4			14	14	2	2	32	68	100
Financial Accounting	Elective	6		6			16	26	2	2	46	104	150
Innovations Management	Elective	5		5			14	14	2	2	32	93	125
Sales Management	Elective	5			5		14	14	2	2	32	93	125
Public Relations	Elective	4			4		14	14	2	2	32	68	100
Analytical Instruments for Business	Elective	5			5		14	14	2	2	32	93	125
Pythons for Business and Economics	Elective	5			5		14	14	2	2	32	93	125
Principles of Digital  Marketing	Elective	5			5		14	14	2	2	32	93	125
Career Management	Elective	4				4	14	14	2	2	32	68	100
Leadership	Elective	4				4	14	14	2	2	32	68	100
Marketing Management	Elective	6				6	14	28	2	2	46	104	150
Principles of Quality  Management	Elective	5				5	14	14	2	2	32	93	125

Managerial Finance II	Elective	5				5	14	14	2	2	32	93	125
Basics of AI and MarTech	Elective	5				5	14	14	2	2	32	93	125
Free Courses		10		1	0								
Total		180											

# Business Administration - Marketing

Name of the Educational Programme:	Business Administration - Marketing
Awarded Qualification:	Bachelor of Business Administration (BBA) in Marketing/ბიზნესის ადმინისტრირების ბაკალავრი
	მარკეტინგში
Credit Value of the Programme:	180 ECTS
Language of Education:	English
Programme Admission Preconditions:	The entrant is enrolled in the bachelor's educational program in accordance with the rules established by
	the legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory
	subjects is: Mathematics /History. In addition, the entrant must pass only English in foreign languages at the
	Unified National Examinations and is required to exceed the 50% + 1.
	A person with a full general education has the right to enroll in a Bachelor's degree program. Enrollment in
	cases provided by law is possible in accordance with the rules established by law, without passing the Unified
	National Examinations. Conditions for admission to the program for foreign citizens can be found at the link -
	https://iro.ibsu.edu.ge/admissions/.
	The order of the Minister of Education and Science of Georgia №10 / N (4.02.2010) on the "Rules for Transfer
	from the Higher Education Institution to Other Higher Education Institutions and Approval of Fees" students
	shall be enrolled in accordance with the mobility rules.
Purpose of the Programme:	The objectives of the Bachelor Program in Marketing are:
	1. To prepare competitive specialists, considering the specifics of the field, who will have the relevant
	theoretical knowledge and practical skills to carry out Marketing activities according to modern standards at
	the local and international levels.
	2. To Develop critical thinking and analytical skills in students, which allows them to evaluate modern market
	trends and develop effective marketing strategies based on conducted marketing research.
	3. To prepare students who will respond to the challenges of the changing business environment and will be
	able to integrate into the marketing industry By following the relevant ethical norms.

Learning outcome	Knowledge and	and 1. Defines the basic concepts of business administration and marketing, moder								
	understanding	terms, concepts and provisions.								
		2. Describes the strategies for selecting the target market and forming the elements								
		of the marketing complex.								
		3. Identifies the marketing information system, features of consumer behavior,								
		issues of social responsibility and ethics of marketing.								
		4. Explains the business environment's current processes, considering the latest								
		aspects of modern digital technologies and marketing research.								
	Skill	<ul><li>5. Uses marketing approaches to solve problems in the field of business.</li><li>6. Analyzes features of consumer behavior, branding, and advertising strategies.</li><li>7. Evaluate marketing data and marketing research results to form appropriate</li></ul>								
		conclusions.								
		8. Establishes relations with specialists in business and interested parties using modern digital communication technologies.								
	Responsibility and	9. Formulates marketing activities in compliance with ethical norms, corporate								
	autonomy:	social responsibility, and principles of sustainable development.								
Evaluation Criteria	The goal of evaluation is to	determine student's education results qualitatively in relation to academic program								
	goals and parameters.									
	Students may be assessed of	orally and/or in a written way. A student's knowledge and skills are assessed through								
	Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed to									
	,	It consists of midterm and final evaluations, the sum of which makes up 100 points.								
	,	,								
	100 points grading system. Grading system allows: a) Five types of positions.	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades								
	100 points grading system. Grading system allows: a) Five types of posit 1) (A) Excellent – 91	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100:								
	100 points grading system. Grading system allows: a) Five types of posit 1) (A) Excellent – 91 2) (B) Very good – 8	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90.								
	100 points grading system. Grading system allows:  a) Five types of posit  1) (A) Excellent – 91  2) (B) Very good – 8  3) (C) Good – 71-80	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90.								
	100 points grading system. Grading system allows: a) Five types of posit 1) (A) Excellent – 91 2) (B) Very good – 8 3) (C) Good – 71-80 4) (D) Satisfactory –	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90.								
	100 points grading system. Grading system allows:  a) Five types of posit  1) (A) Excellent – 91  2) (B) Very good – 8  3) (C) Good – 71-80  4) (D) Satisfactory –  5) (E) Sufficient – 51	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90. 61-7060.								
	100 points grading system. Grading system allows: a) Five types of posit 1) (A) Excellent – 91 2) (B) Very good – 8 3) (C) Good – 71-80 4) (D) Satisfactory – 5) (E) Sufficient – 51 b) Two types of negative g	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90. 61-7060. rades								
	100 points grading system. Grading system allows:  a) Five types of posit 1) (A) Excellent – 91 2) (B) Very good – 8 3) (C) Good – 71-80 4) (D) Satisfactory – 5) (E) Sufficient – 51 b) Two types of negative g 1) (FX) Fail – 41-50	It consists of midterm and final evaluations, the sum of which makes up 100 points.  tive grades - 100: 1-90. 61-7060.								

	2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study the subject anew.  For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade is 51% of final evaluation grade.  Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are described in the corresponding syllabus.  A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and following requirements:  a) Obtaining minimal competence levels set for midterm and final evaluations;  b) Obtaining minimum 51 points out of 100 points of final grade.  A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or minimum 51 points, but did not obtain minimal competence level set for final evaluation.  Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.
Field of Employment:	Business administration -Marketing with the help of the knowledge and skills acquired within the marketing bachelor program, the graduate will have the opportunity to be employed in the public and private sector, in organizations of various profiles (production and business structures), where he will practically carry out the main professional functions both independently and while working in a group. A graduate can continue his studies not only in business and marketing in general, but also in another profile, taking into account the prerequisites for admission to the relevant master's program and the legislation requirements.

Course / / Internship / Research Component	Status	Credit numbe	Distributi	on of credits per semesters	courses and		Distribution	of Hours	
		r	I Year	II Year	III Year	Contact 1	Hours	Inde pen	Tota 1
								dent	num ber

			I Se m est er	I I S e m e s t	III Se m est er	IV Se m est er	V Se m est er	VI Se m est er	Lect ure	Semina r / Group Work / Laborat ory Work / Practic al work	Mi dt er m Ex a m	Fina l Exa m	Tota l num ber of cont act hou rs	wor k	of hou rs
Free compulsory component									20 ECT	T'S					
Academic Writing	compulsory	5	5						14	14	2	2	32	93	125
Computer Skills	compulsory	5	5						14	14	2	2	32	93	125
General English B2.1	compulsory	5	5						28	28	2	4	62	63	125
General English B2.2	compulsory	5		5					28	28	2	4	62	63	125
Compulsory Courses									130 EC	rs					
Mathematics I	compulsory	5	5						14	28	2	2	46	79	125
Principles of Economics	compulsory	5	5						14	14	2	2	32	93	125
Introduction to Business Administration	compulsory	5	5						14	14	2	2	32	93	125
Mathematics II	compulsory	5		5					14	28	2	2	46	79	125
Principles of Management	compulsory	5		5					14	14	2	2	32	93	125
Principles of Marketing	compulsory	5		5					14	14	2	2	32	93	125
Data analysis and business modelling with spreadsheets	compulsory	5		5					14	14	2	2	32	93	125
Principles of Accounting	compulsory	5		5					15	13	2	2	32	93	125

Legal Environment of Business	compulsory	4			4				14	14	2	2	32	68	100
Statistics and Probability for Business	compulsory	6			6				14	28	2	2	46	109	150
Principles of Branding	compulsory	5			5				14	14	2	2	32	93	125
Introduction to Finance	compulsory	5			5				16	12	2	2	32	93	125
Public Relations	compulsory	4				4			14	14	2	2	32	68	100
International Marketing	compulsory	5				5			14	14	2	2	32	93	125
Principles of Digital Marketing	compulsory	5				5			14	14	2	2	32	93	125
Retailing	compulsory	4				4			14	14	2	2	32	68	100
Advertising	compulsory	4				4			14	14	2	2	32	68	100
Sales Management	compulsory	5					5		14	14	2	2	32	93	125
Marketing Management	compulsory	6					6		14	28	2	2	46	104	150
Service Marketing	compulsory	5					5		14	14	2	2	32	93	125
Consumer Behavior	compulsory	5					5		14	14	2	2	32	93	125
Marketing Research	compulsory	6					6		14	28	2	2	46	104	150
Strategic Marketing	compulsory	5						5	14	14	2	2	32	93	125
Bachelor Thesis	compulsory	6					6	6							150
Internship	compulsory	10					10	10							250
Elective courses		15 ECTS													
Human Resource Management	elective	5			5				14	14	2	2	32	93	125

Python for Economic and Business	elective	5			5				14	14	2	2	32	93	125
Business-to-Business Marketing	elective	5			5				14	14	2	2	32	93	125
Personal Branding	elective	5				5			14	14	2	2	32	93	125
Integrated Marketing Communications	elective	5				5			14	14	2	2	32	68	100
Logistics	elective	4				4			14	14	2	2	32	68	100
Product Management	elective	5					5		14	14	2	2	32	93	125
Corporate social responsibility and sustainable marketing	elective	4					4		14	14	2	2	32	68	100
Startup Accelerator	elective	5					5*	5*	14	14	2	2	32	93	125
Principles of AI and MarTech	elective	5						5	14	14	2	2	32	93	125
Free Elective component									15 ECT	S					
Total		180	30	30	30	30	30	30							

### Business Administration - Tourism

Name of the Educational Programme:	Business Administration-Tourism
Awarded Qualification:	Bachelor of Business Administration in Tourism/ბიზნესის ადმინისტრირების ბაკალავრი ტურიზმში
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	The student is enrolled in the bachelor's educational program following the rules established by the legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory subjects is Mathematics or History or Geography. However, the entrant must pass only English in foreign languages at the Unified National Examinations. Passing the English Language is obligatory (Minimum competency level (of 50%+1).  A person with complete general education is eligible for enrollment in the undergraduate education program. Enrollment in cases provided by law is possible by following the rules established by law without passing the Unified National Examinations. The conditions for admission to the program for foreign citizens can be found at the link-(https://iro.ibsu.edu.ge/en/home)
Purpose of the Programme:	The goal of the Bachelor of Tourism program is to prepare competitive and qualified professionals enriched with theoretical knowledge and practical and transparent skills corresponding to the tourism labor market via implying the specificity of a Tourism Sector.  1.1. To support developing tourism research/practical, project writing, event planning, tourism product design/formation and delivery/offer, tour/itinerary planning, cost calculation skills, and establishing oral and written communication in the English language.  1.2. To deepen the interest and motivation for innovation, internalization, and life-long learning opportunities in the field of tourism and conceptualizing civil responsibility before a state and a society.

Learning outcome	1. Describes the key concepts, theories, and principles of Tourism (Tourism-recreational resources of
	Georgia, cultural heritage, resorts, protected areas, hotel industry) and related directions/spheres
	(Management, Marketing, Business Administration, Economics, Finance)
	2. Conceptualizes/analyzes the roles and functions of public/ non-governmental, private, national, and
	international organizations and demonstrates the knowledge of management of tourism-related
	organizational processes and acts in compliance with ethical norms and realizes civic responsibility to
	society and the state.
	3. Discusses current processes, innovations, and challenges in the tourism sector formulate statements and
	carries out oral and written communication in the English language.
	4. Defines/discusses the economic-financial, political-legal, socio-cultural, and ecological issues that are the
	basis of tourism activities while planning, implementing, and management of tourism products and
	services;
	5. In accordance with the supervisor's recommendations, individually or together with a group develops and
	implements research/practical projects in the field of tourism, plans and organizes events, arranges
	tours/itineraries, and creates tourism products
	6. Cares about professional development, deepens knowledge towards innovation, internationalization, and
	lifelong learning opportunities in the field of tourism
Evaluation Criteria	The goal of evaluation is to determine student's education results qualitatively in relation to academic program
	goals and parameters.
	Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through
	100 points grading system. It consists of midterm and final evaluations, the sum of which makes up 100 points.
	Grading system allows:
	a) Five types of positive grades
	1) (A) Excellent – 91 – 100:
	2) (B) Very good – 81-90.
	3) (C) Good – 71-80:
	4) (D) Satisfactory – 61-70.
	5) (E) Sufficient – 51-60.
	b) Two types of negative grades

1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a
chance to sit an additional examination after independent work;
2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study
the subject anew.
For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
is 51% of final evaluation grade.
Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
described in the corresponding syllabus.

following requirements:

a) Obtaining minimal competence levels set for midterm and final evaluations;

b) Obtaining minimum 51 points out of 100 points of final grade.

A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or minimum 51 points, but did not obtain minimal competence level set for final evaluation.

A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and

Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.

#### Field of Employment:

The Graduate can hold the position of a Low and/or a Middle Manager and/or Field Specialist at public/governmental (Georgian National Tourism Administration, Agency for Protected Areas, Cultural Heritage and Monument Protection Agency, Museum Association, Museum, Culture and Sports Services, etc.) as well as non-governmental, private and international organizations, travel agencies, hotels, restaurants, transport companies, and airports, moreover, she/or he independently is able to establish travel agencies, become start-up entrepreneurs in the tourism sector, etc. The theoretical knowledge, practical/analytical skills acquired within the bachelor's program enable graduates to continue their studies at the second level of higher education both in Georgia and abroad.

Course Prerequisite (Code, Credit)	Status (Core/El ective)	Distribution of credits per course and semesters  Distribution of Contact hours	
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				I		II		III		IV			Contact Hrs.				Independe	Total hrs	
				I term	II term	III term	IV term	V term	VI term	VII term	VIII term	Lecture	Seminar/group work	Midterm exam	Final exam	Total contact hrs			
Basic Core Courses			10																
BUS119 Academic Writing	N/A	Core	5	5								14	14	2	2	32	93	125	2
CEN122 Information technology	N/A	Core	5	5								14	28	2	2	46	79	125	3
			20																
Foreign Languages English, Russian, German, French, Spanish, Turkish, Georgian	Pre-level course according to the pre-test results	Core	5	5	5*	5	5*	5	5*	5	5*	48	81	6	6	141	234	375	9
Basic Courses of Business Administration			61																
TRM113 Mathematics	N/A	Core	6	6								14	28	2	2	46	104	150	3
BUS111 Introduction to Business Administration	N/A	Core	5	5								14	14	2	2	32	93	125	2
BUS121 Principles of Economics	N/A	Core	6		6							14	28	2	2	46	104	150	3

MGT102 Principles of Management	N/A	Core	5		5					14	14	2	2	32	93	125	2
BUS106 Legal Environment of Business	N/A	Core	5		5					14	14	2	2	32	93	125	2
MKT102 Principles of Marketing	N/A	Core	5		5					14	14	2	2	32	93	125	2
BUS213 Introduction to Statistics and Probability	Mathematics	Core	5			5				14	14	2	2	32	93	125	2
ACT211 Principles of Accounting	N/A	Core	5			5				14	14	2	2	32	93	125	2
FIN202 Introduction to Finance	N/A	Core	5				5			14	14	2	2	32	93	125	2
MGT319 Business Communication	N/A	Core	4			4				14	14	2	2	32	68	100	2
MGT413 Business Research Foundations	Introduction to Statistics and Probability	Core	5					5		14	14	2	2	32	93	125	2
MGT301 Human Resource Management	Principles of  Management	Core	5				5*	5		14	14	2	2	32	93	125	2
Obligatory courses/Tourism field-specific	8		70														
TRM204 Introduction to Tourism	N/A	Core	4	4						14	14	2	2	32	68	100	2
TRM104 Tourism-Recreation Resources of Georgia	Introduction to Tourism,	Core	4		4					14	14	2	2	32	68	100	2
TRM203 Protected Areas of Georgia	Introduction to Tourism, Tourism- Recreation	Core	5			5				14	14	2	2	32	93	125	2

	Resources of																
	Georgia																
TRM302 Resort Management	Introduction to	Core	4		4					14	14	2	2	32	68	100	
	Tourism,																2
	Principles of																
	Management																
TRM413 Hotel Management	Introduction to	Core	5		5	5				14	14	2	2	32	93	125	2
	Tourism,				*												
	Principles of																
	Management																
TRM402 Cultural Tourism	Introduction to	Core	5			5				14	14	2	2	32	93	125	2
	Tourism,																
TRM313 Tour Planning and	Introduction to	Core	6			6*	6			14	14	2	2	32	118	150	
Tourist Routes of Georgia	Tourism,																2
	Tourism-																
	Recreation																
	Resources of																
	Georgia																
TRM317 Excursion	Introduction to	Core	6			6*	6			14	14	2	2	32	118	150	
Management and Art of Guide	Tourism,																2
	Principles of																
	Management,																
TRM401 Event Management in	Introduction to	Core	5					5	5	14	14	2	2	32	93	125	
Tourism	Tourism,								*								
	Principles of																2
ED3.5310 E	Management		_					_	-	1.4	1.4	0	0	00	00	105	
TRM318 Tourism Statistics	Introduction to	Core	5					5	5	14	14	2	2	32	93	125	
	Statistics and								•								
	Probability,																2
	Introduction to																
	Tourism																

	I	I	1													
ECO317 Tourism Economics	Introduction to	Core	5			5	5		14	14	2	2	32	93	125	2
	Tourism,															
	Principles of															
	Economics															
TRM403 Tour operating	Introduction to	Core	5			5	5		14	14	2	2	32	93	125	2
	Tourism, Tour						*									
	Planning and															
	Tourist Routes															
	of Georgia															
TRM312 Tourism Policy and	Introduction to	Core	6				6		14	14	2	2	32	118	150	
Regulations	Tourism,															
	Principles of	\														
	Management,															2
	Legal															
	Environment of															
	Business															
TRM410 Project Management	Introduction to	Core	5				5		14	14	2	2	32	93	125	
in Tourism	Tourism,															2
	Principles of															
	Management															
BUS404 Internship (Transport		Core	10					1	5	18		1	186	89	250	12
company, airport, museum,	Core courses of							0		0						
protected areas, restaurants,	field-specific															
hotels, state																
structures/agencies, non-																
governmental and																
international organizations																
Note: Internship is the																
obligatory, but internship sub-																
directions can be selected																

according to the desire of a																	
student, thus it is elective																	
Elective Courses/Tourism Field			46														
Specific																	
TRM415 Branding of Tourist	Introduction to	Elective	6		6*	6	6*	6		14	14	2	2	32	118	150	
Products	Tourism,					*		*									2
	Principles of																
	Marketing																
TRM405 World Tourism	Introduction to	Elective	6		6*	6	6*	6		14	14	2	2	32	118	150	
Resources	Tourism					*		*									
																	2
TRM326 Medical-Health	Introduction to	Elective	5		5*	5	5*	5		14	14	2	2	32	93	125	
Tourism	tourism					*		*									2
TRM404 Food and Beverage	Introduction to	Elective	5		5*	5	5*	5		14	14	2	2	32	93	125	
Management	Tourism,					*		*									
TTD 1700	T . 1	71	4		4 *	4	4 *		4*	1.4	1.4			00	60	100	2
TRM306 Environment	Introduction to	Elective	4		4*	4	4*	4	4*	14	14	2	2	32	68	100	
Protection and Eco Tourism	Tourism,	T1	1		44		4 *		4 *	1.4	1.4	0	0	00	60	100	2
TRM319 Inclusive Tourism	Introduction to	Elective	4		4*	4	4*	4	4*	14	14	2	2	32	68	100	2
TIDA 1000 C	Tourism,	T1 .:	4		4*		4*		4*	1.4	1.4	2	2	20	<b>CO</b>	100	
TRM330 Gastronomic Tourism	Introduction to	Elective	4		4*	4	4*	4	4*	14	14	2	2	32	68	100	2
TTD 1 TT '	Tourism,	T1 .:	4		4*		4*		4*	1.4	1.4	2	2	20	<b>CO</b>	100	2
TRM334 Rural Tourism	Introduction to	Elective	4		4*	4	4*	4	4*	14	14	2	2	32	68	100	2
TEDA 400E D	Tourism,	TI	4		4*		4*		4*	1.4	1.4	2	2	20	60	100	0
TRM335 Reservation Systems	Introduction to	Elective	4		4*	4	4*	4	4*	14	14	2	2	32	68	100	2
in Tourism	Tourism,							-									
	Information																
	Technology																

TRM305 Tourism Marketing	Introduction to Tourism, Principles of Marketing	Elective	4		4*	4 *	4*	4 *	4*	14	14	2	2	32	68	100	2
Free Component			49														
Free credits (The student can	Prerequisites of	Free															
choose any course from the																	
programs of the University, for	provided in the																
more information see the	Curriculum of																
website www.ibsu.edu.ge	university																
	programs																
Total ECTs			24 0														

## **Economics**

Name of the Educational Programme:	Economics	
Awarded Qualification:	ეკონომიკის ბაკალავრი/	Bachelor of Economics
Credit Value of the Programme:	240 ECTS	
Language of Education:	English	
Programme Admission Preconditions:	of Georgia - based on the Mathematics. However, the Examinations. Passing the A person with complete ge Enrollment in cases provide	the bachelor's educational program following the rules established by the legislation results of the Unified National Examinations. One of the compulsory subjects is the entrant must pass only English in foreign languages at the Unified National English Language is obligatory (minimum competency level (50%+1). eneral education is eligible for enrollment in the undergraduate education program. ded by law is possible following the rules established by law without passing the tions. The conditions for admission to the program for foreign citizens can be found inedu.ge/en/home)
Purpose of the Programme:	economic policies and will continuing education at th 2. To develop students' abit collect data on current profession, analyze, draw con 3. Students will be able to	who will have extensive knowledge of economic theories, principles, models, all be competitive both in the local and international labor markets, as well as in the postgraduate level; all it is in the field of economics in practice, to occesses at different levels of the economy (micro, macro, international), to collect, acclusions and make reasoned economic decisions; prepare research or practical paper on current processes in the field of economics are and make an effective presentation to an interested audience;
Learning outcome	Knowledge and	Upon successful completion of the program, the following general and field-
	understanding	specific competencies required from graduates will be acquired.

		1. Explains the stages of development of economics as social science, describes the
		fundamental theories, principles, models of economics, and characterizes the
		patterns of use of the essential tools of economics;
		2. Defines the basic concepts, categories, principles of economic policy and
		discusses fiscal, monetary, and regional economic policy issues at the micro, macro,
		and international levels;
		3. Describes the logic of research on current events in the field of economics,
		explains modern information technology, mathematical, statistical, and
		econometric methods, and explains the peculiarities of their use;
	skills	Upon completion of the educational program, the student will be able to:
		4. Uses economic theories, economic policy principles, and models to identify
		cause-and-effect relationships between economic events and processes;
		5. Analyzes socio-economic problems at the micro, macro, and international level
		using mathematical, statistical, and econometric methods, formulates reasoned
		conclusions, and determines the ways to solve them;
		6. Collects data specific to the field of economics using social research methods,
		processes, interprets them, and executes a research / practical project/paper
		following pre-defined guidelines and presents it to the target audience;
	Responsibility and	Upon completion of the educational program, the student will be able to:
	autonomy	7. Takes responsibility for making development-oriented decisions, evaluates his /
		her knowledge and capabilities in the field of economics, determines the needs for
		further study, and plans to develop his / her professional skills;
Evaluation Criteria	The goal of evaluation is to	determine student's education results qualitatively in relation to academic program
	goals and parameters.	
	Students may be assessed of	rally and/or in a written way. A student's knowledge and skills are assessed through
	100 points grading system.	It consists of midterm and final evaluations, the sum of which makes up 100 points.
	Grading system allows:	
	a) Five types of posit	tive grades
	1) (A) Excellent – 91	

	3) (C) Good – 71-80:
	4) (D) Satisfactory – 61-70.
	5) (E) Sufficient – 51-60.
	b) Two types of negative grades
	1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a
	chance to sit an additional examination after independent work;
	2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study
	the subject anew.
	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation grade.
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
	described in the corresponding syllabus.
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	The undergraduate program provides an excellent experience for those planning to start a career in public and
	private enterprises and those wishing to pursue postgraduate education in economics. In particular, graduates
	of the Bachelor of Economics program will have the opportunity to be employed in government structures
	such as the Ministry of Economy and Sustainable Development, the Ministry of Finance, the economic
	departments of other organizations. In addition, graduates will find employment in international and regional
	organizations, international and local NGOs specializing in economics, research centers that study crucial
	economic trends, educational institutions, banks, and private companies.

(B) Very good – 81-90.

2)

Course / Module / Internship / Research Component	Status		Dis	trib			credi emes	-	er cou	rses			Dist	ributio	on of h	ours		Nu
			I s.	y.	II	s.y.	III	s.y.	IV	s.y.		Conta	act h	ours				Number
		Credit number	I Semester	II Compator	III Semester	IV Semester	V Semester	VI Semester	VII Semester	VIII Semester	Lecture / Consultation	Seminar / Group Work / Practice / Lab. Work	Midterm exam(s)	Final exam	Total number of contact hours	Independent work	Total number of hours	r of contact hours per week
Obligatory components	Obligatory	150	20	2		2	20	2	15	17	799	881	6 2	70	191 3	24 55	432 5	116
Basic Education courses		10																
Academic Writing	Obligatory	5	5								14	14	2	2	32	93	125	2
Information Technology	Obligatory	5	5								14	28	2	2	46	79	125	3
Major Obligatory courses		123									770	824	5 8	66	181 9	22 99	407 5	110
Mathematics I	Obligatory	5	5								14	14	2	2	32	93	125	2
Principles of Microeconomics	Obligatory	5	5								14	14	2	2	32	93	125	2
Mathematics II	Obligatory	6		6							14	28	2	2	46	10 4	150	3
Principles of Macroeconomics	Obligatory	5		5							14	14	2	2	32	93	125	2

Principles of Accounting	Obligatory	5	5						14	14	2	2	32	93	125	2
Evolution of World Economy	Obligatory	4	4						14	14	2	2	32	93	125	2
Principles of Psychology	Obligatory	4		4					14	14	2	2	32	93	125	2
Principles of Sociology	Obligatory	5		5					14	14	2	2	32	93	125	2
Statistics for Social Sciences I	Obligatory	5		5					14	14	2	2	32	93	125	2
History of Economic Thought	Obligatory	4		4					14	14	2	2	32	93	125	2
Monetary Economics	Obligatory	5			5				14	14	2	2	32	93	125	2
Statistics for Social Sciences II	Obligatory	5			5				14	14	2	2	32	93	125	2
Public Sector Economics	Obligatory	5			5				14	14	2	2	32	93	125	2
International Economics	Obligatory	5			5				14	14	2	2	32	93	125	2
Intermediate Microeconomics	Obligatory	5				5			14	14	2	2	32	93	125	2
Econometrics I	Obligatory	5				5			14	14	2	2	32	93	125	2
Fiscal Economics	Obligatory	5				5			14	14	2	2	32	93	125	2
Business English I	Obligatory	5				5*			14	14	2	2	32	93	125	2
Intermediate Macroeconomics	Obligatory	5					5		14	14	2	2	32	93	125	2
Econometrics II	Obligatory	5					5		14	14	2	2	32	93	125	2
Economics of EU Integration	Obligatory	5					5		14	14	2	2	32	93	125	2
Business English II	Obligatory	5					5		14	14	2	2	32	93	125	2
Research Methodology in Social Science	Obligatory	5						5	14	14	2	2	32	93	125	2
Economic Growth and Development	Obligatory	5						5	14	14	2	2	32	93	125	2
Economic Policy	Obligatory	5						5	14	14	2	2	32	93	125	2
Practice component		10														

Internship	Obligatory	10								10		180		1	181	69	250	12
Research component	Obligatory	7																
Bachelor Thesis	Obligatory	7								7		45		1	46	12 9	175	3
Foreign Language component	Obligatory Free- Elective	20																
English Language A1-A2/A2/B1/B2.1/B2.2/Russian A1.1/A1.2/A2.1/A2.2//B1/B2, German A1.1/A1.2/B1.1/B1.2, French A1.1/A1.2/A2.1/A2.2//B1.1/B1.2, Spanish A1.1/A1.2/B1.1/B1.2, Turkish (A1.1/A1.2/A2.1/A2.2//B1.1/B1.2,)	Obligatory Free- Elective	3	5/8	5	5	5					157	165	8	14	340	23	575	22
Elective Courses	Elective	20**	5	5	5	4	5	5	5	5	112	72	8	8	188	31 2	500	12
Introduction to Business Administration	Elective	5	5								14	14	2	2	32	93	125	2
Basics of Philosophy	Elective	5	5								14	14	2	2	32	93	125	2
Principles of Marketing	Elective	5		5							14	14	2	2	32	93	125	2
Principles of Management	Elective	5		5							14	14	2	2	32	93	125	2
Introduction to Finance	Elective	5			5						14	14	2	2	32	93	125	2
Data analysis and business modeling with spreadsheets *	Elective	5			5						14	14	2	2	32	93	125	2
Legal environment of business	Elective	4				4					14	14	2	2	32	93	125	2
International Finance	Elective	4				4					14	14	2	2	32	93	125	2
Agricultural Economics*	Elective	5					5				14	14	2	2	32	93	125	2
Innovative Economy*	Elective	5					5				14	14	2	2	32	88	125	3

Tourism Economics*	Elective	5					5				14	14	2	2	32	93	125	2
Georgian Economy*	Elective	5						5			14	14	2	2	32	93	125	2
Python for Business and Economics*	Elective	5						5			14	14	2	2	32	93	125	2
Financial Accounting	Elective	6							6		14	28	2	2	46	10 4	150	3
Labor Economics*	Elective	5							5		14	14	2	2	32	93	125	2
Macroeconomic Diagnosis*	Elective	5							5		14	14	2	2	32	93	125	2
Behavioral Economics*	Elective	5								5	14	14	2	2	32	93	125	2
Introduction to International Political Economy *	Elective	5								5	14	14	2	2	32	93	125	2
Sectorial analysis of economy and stabilization policy **	Elective	5								5	14	14	2	2	32	93	125	2
Free courses	Elective	50			5	5	10 /7	1 0	10	10	243	126	1 8	18	445	72 7	117 5	27
Total		240	30	3 0	3 0	3 0	30	3 0	30	30	118 2	110 9	9	10 2	254 6	34 94	600	155

## Architecture

Name of the Educational Programme:	Architecture
Awarded Qualification:	არქიტექტურის ბაკალავრი / Bachelor of Architecture
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	The entrant is enrolled in the bachelor's educational program in accordance with the rules established by the legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory subjects is: Mathematics. In addition, the entrant must pass only English in foreign languages at the Unified National Examinations and is required to exceed the 50% + 1.  The mandatory procedure for obtaining the right to enroll in the bachelor's educational program is an interview in drawing, which involves the submission of drawings made by the entrant, which are evaluated by experts/specialists in the field. The procedure and stages of conducting an interview are described in the relevant regulation, which is posted on the website ( <a href="https://ibsu.edu.ge/en/school-of-computer-science-and-architecture/">https://ibsu.edu.ge/en/school-of-computer-science-and-architecture/</a> ) of the Faculty of Computer Technologies and Architecture of the IBSU.
Purpose of the Programme:	<ul> <li>The goal of the Bachelor of Architecture program is consistent with the mission of the International Black Sea University, strategic objectives and is in line with labor market requirements.</li> <li>1. The aim of the educational program is to prepare highly qualified personnel with basic theoretical and practical knowledge and skills important to the profession of architect. The skills mentioned above imply the ability of graduates to analyze identifying characteristic of a design area, make sketches and professional architectural project using existing building regulations.</li> <li>1.1 The program aims to provide students not only with theoretical knowledge, but with practical experience as well by supporting them to organize internships in different enterprises. Having a practical experience besides theoretical knowledge is critically important to meet contemporary requirements of today's competitive market;</li> </ul>

		-	U	is to prepare a specialist in the field in accordance with both local and
				s and to continue his/her studies at the next level;
		-	_	s for students to be able to prepare a research or practical paper on current
	_			architecture in accordance with pre-defined guidelines and to present it
	effectively	to an int	tereste	l audience.
Learning outcome	Knowledge	and	1.	Describes the history and theory of architecture, including knowledge and
	understanding			sharing of art, international architectural styles, modern technologies,
				social sciences and humanities;
			2.	Understands the role of the architect profession, socio-cultural values,
				basic principles of urban planning, responsibilities for the preservation
				and development of the existing urban context and environment, and
				applies knowledge in architectural design;
			3.	Thoroughly reviews and critically understands the documentation
				required for the implementation of architectural projects and its
				compliance with international construction norms and general principles
				of world experience in sustainable architecture;
			4.	Reviews modern constructions and technologies of buildings, describes
				the principles of architectural physics and the latest research
				achievements;
			5.	Understands the public requirements, customer and user interests,
				professional ethics and legal regulations related to the design of buildings,
				construction, improvement of the project area and operation processes.
			6.	Creates an architectural project by analyzing the architectural features of
				the building, including planning principles, aesthetics, functional schemes
				and the urban planning context of the project area, and taking into
				account the requirements of professional ethics;

	Skills	<ol> <li>The architectural project, as a whole summary document, in accordance with the pre-defined instructions, simultaneously considers the aesthetic-operational properties of structures, modern technologies and materials, as well as transport, communication, technical and safety systems;</li> <li>Uses electronic, graphic, modeling, verbal, written, multimedia and other methods when designing, presenting and reviewing an architectural project.</li> </ol>
	Responsibility and autonomy	<ol> <li>Architectural activities, including design and research activities, work individually or in a team, use a variety of communication skills, and adhere to professional ethics requirements and accountability principles;</li> <li>Defines individual study needs in accordance with its own goals and plans further professional development using the available resources.</li> </ol>
Evaluation Criteria	goals and parameters.  Students may be assessed of 100 points grading system.  Grading system allows:  a) Five types of posit  1) (A) Excellent – 91  2) (B) Very good – 81  3) (C) Good – 71-80:  4) (D) Satisfactory – 6  5) (E) Sufficient – 51:  b) Two types of negative grading from 1 (FX) Fail – 41-50  chance to sit an additional  2) (F) Fail – 40 and 10:	- 100: 1-90. 61-70. -60.
	the subject anew.	1

	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation grade.
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
	described in the corresponding syllabus.
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	The graduates of the Educational Program in Architecture have an opportunity to be employed in both private
	and governmental organizations in architectural sector (architectural design studios, construction companies,
	real property agencies, municipalities) as well as in various business cooperation, public institutions, etc. The
	fields of employment can be: architectural design, urban design, consulting, project management and other
	related fields.

#	Course / Module / Internship /	Status											Distributio	on of Hou	'S			
	Research			ΙY	ear	II .	Year	III Y	/ear	IV	Year		Contac	t Hours				
	Component			I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII b Semester	VIII Semester	Lecture	Seminar / Group Work / Laboratory Work / Practical work	Midterm exam(s)	Final exam	Total number of contact hours	Independent work	Total number of hours
I	CTF 105 Academic	Compulso ry	5	5								14	14	2	2	32	93	125
II	CEN 122 Information Technologies	Compulso ry	5	5								14	14	2	2	32	93	125
III	Free Credits / Minor Program	Elective	50									140	140	20	20	320	930	1250
	Foreign Language	Elective\F ree	15	5	5	5						42	42	6	6	96	288	375

	Free Credits / Minor Program	Elective	35		5	5	5	5	5	5	5	98	98	14	14	224	651	875
IV	Major Specialty Compulsory Component	Compulso ry	170	15	25	25	25	25	25	15	15	472	582	56	56	1,196	2691	4250
1	ARC 100 Mathematics	Compulso ry	5	5								14	14	2	2	32	93	125
2	ARC 101 Basic Design I	Compulso ry	5	5								14	14	2	2	32	93	125
3	ARC 102 Architectural Drawing I	Compulso	5	5								14	14	2	2	32	93	125

4	ARC 151 Architectural Drawing II	Compulso ry	5	5				14	14	2	2	32	93	125
5	ARC 153 Architecture and Art Through the Ages (till 19 <sup>th</sup> century)	Compulso ry	5	5				14	14	2	2	32	93	125
6	ARC 155 Professional English	Compulso ry	5	5				14	14	2	2	32	93	125
7	ARC 156 Representative Drawing	Compulso ry	5	5				14	14	2	2	32	93	125
8	ARC 355Building Science	Compulso ry	5	5				14	14	2	2	32	93	125

9	ARC 201 Architectural Project I	Compulso ry	10		10				28	58	2	2	90	160	250
10	ARC 202 Computer Aided Design I (AutoCAD 1)	Compulso ry	5		5				14	14	2	2	32	93	125
11	ARC 152 Materials and Structure	Compulso ry	5		5				14	14	2	2	32	93	125
12	ARC 154 Architectural Physics and Building Technologies	Compulso	5		5				14	14	2	2	32	93	125
13	ARC 251 Architectural Project II	Compulso	10			10			28	58	2	2	90	160	250
14	ARC 252 Modernism in Architecture and Art	Compulso ry	5			5			14	14	2	2	32	93	125

15	ARC 253 Basics of International Building Code	Compulso ry	5		5			14	14	2	2	32	93	125
16	ARC 306 Computer Aided Design II	Compulso ry	5		5			14	14	2	2	32	93	125
17	ARC 301 Architectural Project III	Compulso ry	10			10		28	58	2	2	90	160	250
18	ARC 305 Architecture Today	Compulso ry	5			5		14	14	2	2	32	93	125
19	ARC 354 Basics Urban Planning	Compulso	5			5		14	14	2	2	32	93	125
20	ARC 307 3D Digital Visualization of Architectural project (3Ds Max)	Compulso ry	5			5		14	14	2	2	32	93	125

21	ARC 351 Architectural Project IV	Compulso ry	10			10		28	58	2	2	90	160	250
22	ARC 352 Internship	Compulso ry	5			5		14	14	2	2	32	93	125
23	ARC 402 Basics of Interior Design	Compulso ry	5			5		14	14	2	2	32	93	125
24	ARC 404 Basics of Sustainable Architecture	Compulso	5			5		14	14	2	2	32	93	125
25	ARC 401 Architectural Project V	Compulso	10				10	28	58	2	2	90	160	250
26	ARC 403 Basics of Landscape Design	Compulso ry	5				5	14	14	2	2	32	93	125

27	ARC 451 Bachelor Thesis	Compulso ry	10					10	14	14	2	2	32	93	125
28	ARC 302 Health and Safety	Compulso ry	5					5	14	14	2	2	32	93	125
V	Major Specialty Elective Component	Elective	10				5	5							
1	ARC 303 Architectural Graphics	Elective	5				5		14	14	2	2	32	93	125
2	ARC 304 Basic Design II	Elective	5				5		14	14	2	2	32	93	125
3	ARC 353 Advanced structures	Elective	5				5		14	14	2	2	32	93	125

4	FSS 003 Sociology	Elective	5								5	14	14	2	2	32	93	125
5	MGT 102 Principles of Management	Elective	5								5	14	14	2	2	32	93	125
6	ARC 452 Future Street in Urban Context	Elective	5								5	14	14	2	2	32	93	125
7.	ARC 480 Cultural Heritage	Elective									5	14	14	2	2	32	93	125
8.	ARC 411 Social Sustainability	Elective								5		14	14	2	2	32	93	125
9.	ARC 415 Architecture as a Touristic Destination	Elective								5		14	14	2	2	32	93	125
	Total		240	30	30	30	30	30	30	30	30	8501	1204	80	82	2207	3793	6000

# Computer science

Name of the Educational Programme:	Computer Science
Awarded Qualification:	Bachelor of Computer Science/კომპიუტერული მეცნიერების ბაკალავრი
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	According to the Georgian law, passing Unified National Exams is required to be admitted to the educational program. Passing Unified National Exams in English language and mathematics or Physics is required. Moreover, for the English exam passing 50% + 1 is the passing threshold. Student of a bachelor program can become anyone with secondary education.  Admission to the educational program without passing Unified National exams may be allowed only in cases considered by the Georgian law. admission Preconditions for the foreigners can be found on the following link: (https://iro.ibsu.edu.ge/en/home).
Purpose of the Programme:	Aims of the Bachelor Program in Computer Science are:  (1) To provide graduates with solid theoretical and practical knowledge in fundamental and modern subfields of computer science, such as mathematical foundations of computer science, algorithms and data structures, computer systems and networks and their security, databases, software engineering, computer architecture, methods of artificial intelligence and machine learning, etc.;  (2) To enable graduates to respond to the challenges related to modern technology, prepare internationally competitive specialists who will be able to work in the private or public sector;  (3) To enable graduates to pursue studies at the next level of academic education in computer science, computer engineering, information sciences, artificial intelligence, and information technology.

### Learning outcome

After completing the Bachelor Program of Computer Science, the graduate will have the following competencies necessary for his / her specialization:

- 1. Demonstrates extensive knowledge of theoretical and practical issues in computer science, including the development of important aspects, principles and theses in the field;
- 2. Highlights the interdisciplinary nature of computer science, its practical importance for the analysis and modeling of theoretical tasks;
- 3. Defines the basic principles of software engineering and the importance of applying these principles in the implementation of the life cycle of computer programs;
- 4. Formulates the problem algorithmically using different programming paradigms and implements it in different programming languages;
- 5. Describes the fundamental principles of operation of database management systems, various data models, languages of requirements and principles of data management systems administration;
- 6. Describes computer architecture, principles of computer operation, physical characteristics of a computer, operating systems and their components, computer devices and their connections to operating systems;
- 7. Highlights the role of artificial intelligence in modern technologies and various fields of science; Conducts experiments using machine learning methods;
- 8. Analyzes complex problems and selects optimal methods for their solution; Performs mathematical modeling of problems, algorithmic problem solving, as well as software development, testing and modification;
- 9. Uses computer systems to solve various field tasks, prepares technical documentation and delivers presentations to field specialists and non-specialists; Prepares a research or practical paper in accordance with the instructions of the supervisor in computer science; Recognizes the potential ethical and social consequences of creating and using technology
- 10. Evaluates his / her knowledge in the field of computer science, determines the needs of further study and implements with a high degree of independence; Carries out activities in compliance with the principles of professional ethics

#### **Evaluation Criteria**

The goal of evaluation is to determine student's education results qualitatively in relation to academic program goals and parameters.

Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through 100 points grading system. It consists of midterm and final evaluations, the sum of which makes up 100 points. Grading system allows:

- a) Five types of positive grades
- 1) (A) Excellent -91 100:
- 2) (B) Very good 81-90.
- 3) (C) Good 71-80:
- 4) (D) Satisfactory 61-70.
- 5) (E) Sufficient 51-60.
- b) Two types of negative grades
- 1) (FX) Fail 41-50, meaning that a student requires some more work before passing and is given a chance to sit an additional examination after independent work;
- 2) (F) Fail -40 and less, meaning that the work of a student is not acceptable and he/she has to study the subject anew.

For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade is 51% of final evaluation grade.

Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are described in the corresponding syllabus.

A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and following requirements:

- a) Obtaining minimal competence levels set for midterm and final evaluations;
- b) Obtaining minimum 51 points out of 100 points of final grade.

A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or minimum 51 points, but did not obtain minimal competence level set for final evaluation.

Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.

Field	of Empl	loyment:
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The undergraduate program in Computer Science will prepare internationally competitive specialists. The knowledge and skills acquired by the graduates will enable them to respond to modern technology related challenges. Graduates will be able to be employed both the private and public sectors, where they perform professional functions both independently and in teams. In particular, they will be able to work as a software developer, software engineers, data analysts, information technology specialists, network administrators, etc. Graduates can also continue their studies at the next level of academic education in the direction of computer science, computer engineering, information science, artificial intelligence and information technologies.

#	Course / Module / Internship /	Status	Credit number				credits	s per c	ourses	and se	mesters	Distribution of Hours								
	Research Component			IY	ear		II ear		II ear	IV	Year		Contact	Hours				Tota 1		
	Component			I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII b Semester	VIII Semester	Lect ure	Semina r/ Group Work / Laborat ory Work / Practica l work	Mi dte rm exa m(s	Final exam	Total number of contact	Independent work	num ber of hou rs		
1	Calculus 1	Obligator y	6	6								14	28	2	2	46	104	150		
2	Linear Algebra	Obligator y	5	5								15	13	2	2	32	93	125		
3	Principles of Programing	Obligator y	5	5								28	14	2	2	46	79	125		

4	Aspects of Computer Science and Technology	Obligator y	5	5						15	13	2	2	32	93	125
5	Physics	Obligator y	5		5					14	14	2	2	32	93	125
6	Calculus 2	Obligator	6		6					14	28	2	2	46	104	150
7	Databases	Obligator y	5		5					16	12	2	2	32	93	125
8	Object Oriented Programming	Obligator y	5		5					28	14	2	2	46	79	125
9	Computer Architecture	Obligator y	5			5				14	14	2	2	32	93	125
10	Algorithms and Data Structures 1	Obligator y	6			6				29	13	2	2	46	104	150
11	Software Development	Obligator y	5			5				14	14	2	2	32	93	125
12	Discrete Mathematics	Obligator y	6				6			15	13	2	2	32	118	150
23	Academic Writing	Obligator y	5				5			14	14	2	2	32	93	125
14	Operating Systems	Obligator y	5				5			14	14	2	2	32	93	125
15	Algorithms a16nd Data Structures 2	Obligator y	6				6			14	14	2	2	32	118	150
16	Professional English	Obligator y	4					4		17	11	2	2	32	68	100

17	Theoretical Foundations of Computer Science	Obligator y	6				6				15	13	2	2	32	118	150
18	Probability and Statistics	Obligator y	6				6				15	13	2	2	32	118	150
19	Computer Networks	Obligator y	4				4				19	9	2	2	32	68	100
20	Software Engineering	Obligator y	5					5			16	12	2	2	32	93	125
21	Artificial Intelligence	Obligator y	5					5			14	14	2	2	32	93	125
22	Computer Systems Security	Obligator y	5					5			14	14	2	2	32	93	125
23	Machine Learning	Obligator y	6						6		14	14	2	2	32	118	150
24	Programming Paradigms	Obligator y	5						5		15	13	2	2	32	93	125
25	Internship	Obligator	7						7		-	139	2	2	143	32	175
26	Methods and instruments for preparing papers	Obligator y	4						4		14	-	1	-	15	85	100
27	Bachelor's Thesis	Obligator y	10							10	-	28	1	1	30	220	250
28	Computer Skills	Elective	4	4							14	14	2	2	32	68	100
29	Web Programming 1	Elective	4	4							14	14	2	2	32	68	100
30	Web Programming 2	Elective	4		4						14	14	2	2	32	68	100

31	Information Technology Project Management	Elective	4	4					14	14	2	2	32	68	100
32	Geographic Information Systems	Elective	4	4					14	14	2	2	32	68	100
33	Front End Development using Angular	Elective	4		4				14	14	2	2	32	68	100
34	3D Graphics in Blender 1	Elective	4		4				28	14	2	2	32	68	100
35	Administration of databases	Elective	4		4				14	14	2	2	32	68	100
36	Backend programming	Elective	4			4			14	14	2	2	32	68	100
37	Designing and building mobile applications	Elective	4			4			14	14	2	2	32	68	100
38	3D Graphics in Blender 2	Elective	4			4			28	14	2	2	32	68	100
39	Computer game programming	Elective	4				4		14	14	2	2	32	68	100
40	Web Applications Programming	Elective	4				4		14	14	2	2	32	68	100
41	Applied Cryptography	Elective	4				4		14	14	2	2	32	68	100
42	Differential equations	Elective	5				5		14	14	2	2	32	93	125

43	Virtualization technology	Elective	5						5			14	14	2	2	32	93	125
44	Statistical Methods in Bioinformatics	Elective	5						5			14	14	2	2	32	93	125
45	Programming on Python	Elective	5						5			14	14	2	2	32	93	125
46	Basics of Neural Networks	Elective	5							5		14	14	2	2	32	93	125
47	Essentials of Ethical Hacking and Network Security	Elective	5							5		14	14	2	2	32	93	125
48	Programming on Matlab	Elective	5								5	14	14	2	2	32	93	125
49	Natural language processing	Elective	5								5	14	14	2	2	32	93	125
50	Wireless Communication	Elective	5								5	14	14	2	2	32	93	125
51	Cloud computing	Elective	5								5	18	10	2	2	32	93	125
52	Arduino Programming	Elective	5								5	10	18	2	2	32	93	125
53	Computer vision	Elective	5								5	14	14	2	2	32	93	125
	Free Curses		43	5	5	6	5	4	5	3	10	-	-			-	-	
	Foreign Language	Elective												_	_			1075
	(English, Russian, German, French,		(15)	5	5	5												

Spanish, Turkish)																	
Total	240	30	30	30	30	30	30	30	30	30	681	760	88	87	163 0	399 5	6000

## **International Relations**

Name of the Educational Programme:	International Relations
Awarded Qualification:	Bachelor of International Relations / საერთაშორისო ურთიერთობების ბაკალავრი
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	Students are enrolled in the undergraduate program in accordance with the procedure established by the legislation of Georgia - based on the results of the Unified National Exams. Third obligatory subject to pass at the Unified National Exams is one of the following: mathematics/history/civic education/geography. Passing English Language is obligatory (minimum compitency level (50%+1).  Persons with full secondary education may apply for a bachelor's program.  In cases provided for by law, enrollment may be conducted in accordance with the procedure established by the relevant legislation without passing the Unified National Exams. Admission preconditions for foreign citizens can be found at the link - https://iro.ibsu.edu.ge/en/home
Purpose of the Programme:	1. The aim of the undergraduate program is to train a highly qualified specialist with the knowledge and competencies relevant to contemporary requirements and standards to pursue a successful career and further education in the field. For this purpose, the program envisages two core objectives defined below, the first of which includes a broad and multifaceted knowledge of the discipline, and the second, the competencies developed on the basis of the knowledge:  1.1. To give students extensive knowledge of theoretical foundations of International Relations (IR), research methods and field research specificities, processes and their historical context, as well as subdisciplines and key issues in IR. The program curriculum, taking into account the interdisciplinary nature of the field, also offers students basic knowledge of the related disciplines;  1.2. Based on the acquired knowledge, to develop the student's analytical and practical skills, such as: determining the role and engagement of actors of international relations within the world politics; Analysis of Georgia's foreign policy with its challenges and opportunities; Assessing current

	developments and challenges in international relations; Under the supervision, planning and
	conducting area research; Broadening knowledge in particular direction within the discipline.
	The BA program in International Relations is consistent with the mission and strategic objectives of the
	International Black Sea University and is in line with labour market requirements.
Learning outcome	Upon completion of the program, the following general and field specific competencies required from
	graduates will be acquired including knowledge and understanding; skills; responsibility and autonomy:
	1. Describes the primary directions of the state-of-the-art scholarly discourse in IR; interprets, contrasts
	and analyzes the theories of IR;
	2. Critically interprets the history of international relations; defines and analyzes its context;
	3. Outlines theoretical foundations and draws conclusions on the most important issues in the field, its
	subdisciplines and related disciplines;
	4. Based on the theoretical foundations of the field and a wide knowledge of the most important
	historical and contemporary events, explains and assesses current events in international politics as
	well as actors' interests and specificities of their involvement in international relations; describes and
	analyzes the most important challenges in the practice of international relations;
	5. Describes the structure of the European Union (EU), discusses and explains the history and theoretical
	foundations of its integration; policy development and implementation mechanisms, main policy
	directions; interprets and analyzes the role of the EU as an actor in international relations;
	6. Explains the directions of Georgia's foreign policy, the specifics of their development; interprets and
	analyzes the foreign policy strategy, challenges and opportunities facing the country;
	7. Interprets field research methods and methodology, selects them based on the specifics of the research,
	plans and implements the research based on the instructions of the supervisor;
	8. Analyzes the results of the research, draws conclusions and develops a research paper with academic
	integrity and ethical standards;
	9. Writes and speaks consistently and argumentatively on the issues related to the field of IR;
	Plans broadening of the knowledge in the desired direction, identifies necessary sources, obtains and interprets
	information, is in command of the independent and efficient time management skills.
Evaluation Criteria	The goal of evaluation is to determine student's education results qualitatively in relation to academic program
Distriction Circula	goals and parameters.
	godio and parameters.

Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through 100 points grading system. It consists of midterm and final evaluations, the sum of which makes up 100 points. Grading system allows:

- a) Five types of positive grades
- 1) (A) Excellent -91 100:
- 2) (B) Very good 81-90.
- 3) (C) Good 71-80:
- 4) (D) Satisfactory 61-70.
- 5) (E) Sufficient 51-60.
- b) Two types of negative grades
- 1) (FX) Fail -41-50, meaning that a student requires some more work before passing and is given a chance to sit an additional examination after independent work;
- 2) (F) Fail -40 and less, meaning that the work of a student is not acceptable and he/she has to study the subject anew.

For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade is 51% of final evaluation grade.

Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are described in the corresponding syllabus.

A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and following requirements:

- a) Obtaining minimal competence levels set for midterm and final evaluations;
- b) Obtaining minimum 51 points out of 100 points of final grade.

A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or minimum 51 points, but did not obtain minimal competence level set for final evaluation.

Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.

Field of Employment:

Upon receiving Bachelor's degree, the graduate will possess necessary basic qualifications for being employed in international organizations, relevant public (e.g. profile ministries as Ministry of Foreign Affairs or other structures' departments dealing with international relations, issues of European integration; embassies) and

private sector (NGOs, think tanks, research centers, universities) structures involved in various spheres of the international relations. International Relations Bachelor Program allows for continuing graduates' academic development through studies at MA level.

#	Course / Module / Internship / Research Component	Status		D	istribu		seme	sters								of hou	rs		Number of contact hours per week
				Is	.y.	II s	s.y.	III	s.y.	IV	s.y.		Contac	t hour	S	I			
			Credit Number	I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII Semester	VIII Semester	Lecture / Consultation	Seminar / Group Work / Laboratory Work / Practical work	Midterm exam(s)	Final exam	Total number of contact hours	Independent work	Total number of hours	
I	Foreign Language	Elective	30	5	5	5	5	5	5										
П	FSS001 Academic Writing	Mandatory	5	5								14	14	2	2	32	93	125	2
III	CS129 Computer Skills	Mandatory	5		5							15	13	2	2	32	93	125	2
IV	Free Credits/Minor Program	Mandatory	60			10	10	10	5	15	10								
V	Major Specialty		140	20	20	15	15	15	20	15	20								
A)	Specialty Mandatory Component		120	15	15	15	15	15	20	10	15								

1.	INT201 History of Political Thought	Mandatory	5	5							15	13	2	2	32	93	125	2
2.	ECO101 Introduction to Economics	Mandatory	5	5							33	9	2	2	46	79	125	3
3.	INT438 Survey of World History	Mandatory	5	5							16	26	2	2	46	79	125	3
4.	INT317 Introduction to Political Ideologies	Mandatory	5		5						15	13	2	2	32	93	125	2
5.	IRP100 History of International Relations	Mandatory	5		5						17	11	2	2	32	93	125	2
6.	FSS004 Basics of Sociology	Mandatory	5		5						15	13	2	2	32	93	125	2
7.	INT456 Basics of Law	Mandatory	5			5					15	13	2	2	32	93	125	2
8.	INT151 Introduction to Political Science	Mandatory	5			5					14	14	2	2	32	93	125	2
9.	INT233 Professional English I*	Mandatory	5			5					14	14	2	2	32	93	125	2
10.	INT136 Professional English II*	Mandatory	5				5				14	14	2	2	32	93	125	2
11.	INT446 Introduction to Theory of International Relations	Mandatory	5				5				15	13	2	2	32	93	125	2
12.	IRP426 International Organizations	Mandatory	5				5				15	13	2	2	32	93	125	2
13.	IRP416 Negotiations and Conflict Resolution	Mandatory	5					5			13	15	2	2	32	93	125	2
14.	INT104 International Politics	Mandatory	5					5			15	13	2	2	32	93	125	2
15.	ECO165 International Economics	Mandatory	5					5			15	13	2	2	32	93	125	2
16.	INT437 Public International Law	Mandatory	5						5		14	14	2	2	32	93	125	2
17.	FSS005 Research Methods in Social Sciences	Mandatory	5						5		29	13	2	2	46	79	125	3
18.	INT108 Introduction to International Security	Mandatory	5						5		24	18	2	2	46	79	125	3

19.	INT221 Introduction to Foreign Policy Analysis	Mandatory	5				5			15	28	2	2	45	80	125	3
20.	INT447 Politics of European Union	Mandatory	5					5		14	14	2	2	32	93	125	2
21.	INT106 Foreign Policy of Georgia	Mandatory	5					5		14	14	2	2	32	93	125	2
22.	INT448 Thesis Writing (Practical Course)	Mandatory	5					5		14	14		2	30	95	125	2
23.	INT300 Bachelor Thesis	Mandatory	5						10	2	29	0,5	0,5	30	220	250	2 hrs. on average
B)	Specialty Elective Component**		20	5	5			5	5								2/3
1	INT218 Basics of Philosophy	Elective	5							15	13	2	2	32	93	125	2
2	INT441 Cultural Anthropology	Elective	5							14	14	2	2	32	93	125	2
3	INT303 Human Rights Theory and Practice	Elective	5							14	14	2	2	32	93	125	2
4	INT311 History of Georgia	Elective	5							14	14	2	2	32	93	125	2
5	INT449 Introduction to Psychology	Elective	5							14	14	2	2	32	93	125	2
6	INT310 World Social and Political Geography	Elective	5							14	14	2	2	32	93	125	2
7	INT439 Empires and Imperialism	Elective	5							15	13	2	2	32	93	125	2
8	INT318 Foreign Policy of the USA	Elective	5							15	13	2	2	32	93	125	2
9	INT350 Foreign Policy of Russia	Elective	5							14	14	3	-	31	94	125	2
10	INT431 Foreign Policy of China	Elective	5							29	13	2	2	46	79	125	3

11	INT444 Caucasus Region in International Relations	Elective	5					14	14	2	-	30	95	125	2
12	INT225 Asia-Pacific in World Politics	Elective	5					29	13	2	2	46	79	125	3
13	INT316 Politics of the Post-Soviet Space	Elective	5					15	13	2	2	32	93	125	2
14	INT443 MENA Region in International Affairs	Elective	5					13	15	3	-	31	94	125	2
15	INT306 Latin America in World Politics	Elective	5					30	12	2	2	46	79	125	3
16	INT100 Politics of the CEE Region	Elective	5					16	12	2	2	32	93	125	2
17	INT351 Introduction to Conflict Studies	Elective	5					15	13	2	2	32	93	125	2
18	INT403 Comparative Politics	Elective	5					13	15	2	2	32	93	125	2
19	INT232 Social Movements in International Relations	Elective	5					15	13	2	2	32	93	125	2
20	INT442 Introduction to National Security Policy	Elective	5					14	14	2	2	32	93	125	2
21	INT450 Introduction to International Political Economy	Elective	5					15	13	2	2	32	93	125	2
22	INT309 Nationalism in International Relations	Elective	5					14	14	2	2	32	93	125	2
23	IRP102 Geopolitics	Elective	5					15	13	2	2	32	93	125	2
24	INT205 World Diplomacy: Theory and Practice	Elective	5					14	14	2	2	32	93	125	2
25	INT440 Gender and International Relations	Elective	5					14	14	2	2	32	93	125	2
26	INT436 World Politics and Film	Elective	5					14	14	2	2	32	93	125	2

27	INT451 NATO: International Security and the Atlantic Alliance	Elective	5									14	14	2	2	32	93	125	2
28	INT453 Intercultural Communication	Elective	5									15	13	2	2	32	93	125	2
29	INT459 Critical Thinking	Elective	5									13	15	2	2	32	93	125	2
30	INT461 Socilogy of Social Changes	Elective	5									13	15	2	2	32	93	125	2
31	INT099 Foreign and Security Policy of the Nordic Countries	Elective	5									14	14	2	2	32	93	125	2
32	INT460 Migration and International Relations	Elective	5									15	13	2	2	32	93	125	2
33	INT458 Modern and Contemporary History of Georgia (from XIX Century till Now)	Elective	5									14	14	2	2	32	93	125	2
34	PHIL014 History of Great Britain	Elective	5									15	13	2	2	32	93	125	2
35	INT465 Political Speech-Making and Presentation Skills	Elective	5									14	14	2	2	32	93	125	2
36	INT204 Internship	Elective	10												0,5	150, 5	99,5	250	Min. 10 hrs. on average
	Total Numbers:		240	30	30	30	30	30	30	30	30							6000	

## American Studies

Name of the Educational Programme:	American Studies
Awarded Qualification:	Bachelor of American Studies /ამერიკისმცოდნეობის ბაკალავრი
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	The entrant is enrolled in the bachelor's educational program in accordance with the rules established by the legislation of Georgia - based on the results of the Unified National Examinations. The entrant must pass only English as foreign languages at the Unified National Examinations and is required to exceed the 50% + 1. It is obligatory to pass at the national exams one out of the following obligatory subjects: Mathematics/History/Literature.  A person with a full general education has the right to enroll in a bachelor's degree program. Enrollment in cases provided by law is possible in accordance with the rules established by law, without passing the Unified National Examinations. Conditions for admission to the program for foreign citizens can be found at the link - https://iro.ibsu.edu.ge/admissions/ The order of the Minister of Education and Science of Georgia Nº10 / N (4.02.2010) on the "Rules for Transfer from the Higher Education Institution to Other Higher Education Institutions and Approval of Fees" students shall be enrolled in accordance with the mobility rules.
Purpose of the Programme:	American Studies Bachelor English program, opened in 2002 as a result of cooperation with the U.S. Embassy first time in Georgia at the International Black Sea University, an only English program in the country, gives chance to Georgian, as well as foreign students to acquire Western type multidisciplinary and interdisciplinary
	education about the United States envisaging Georgian requirements. The courses of this unique program are delivered by high-qualified Georgian and American professors, Fulbright scholars from the famous American universities, invited specially for the program by the U.S. Embassy in Georgia. The program provides students with opportunities for academic and career promotion in such organizations, as: embassies, Ministry of Foreign

		public relations, State Administrative Body, departments of culture, banks, NGO-s,
		ns, Archives, etc. Besides, B.A. Degree Program in American Studies is a solid basis for
	further scholarly stu	idies on M.A.
	TT1	•
	The aim of the prog	
	_	s to different aspects of American life from diachronic, as well as synchronic standpoint.
		fultidisciplinary, as well as interdisciplinary methodology – the sphere's unique specificity
		ethods, the program will develop analytical skills concerning different conceptual issues,
	willcii arouses inter	est of the whole world, and of course Georgia towards the Super Power.
	2 to equip Georgian	and multicultural students with the skills that will enable them to compare the aspects of
	1 1	are and their own cultures through the interdisciplinary courses: American Multicultural
		Women's Studies, American Culture and Society.
	bradies, rimerican	volicit o octubro, i interieur duture una occiecy.
	3. to develop stude	ent's creative skills to think, write, speak effectively and creatively; develop analytical
	thinking, decision n	naking and communication skills, responsibility, self-education;
Learning outcome	Knowledge and	1.recognizes and understands the role of the democratic United States of America in
	understanding	the formation of political and cultural values of the country;
		2.recognizes and understands complex interdisciplinary texts in English; brings out
		subtexts and authors' ideas from American literary works;
	Skills	3. describes the United States of America - a multicultural society, in a historical and
		contemporary perspectives, where citizens with opposite views are united by
		fundamental civic values;
		4. reviews and describes the most important segments of the United States of America,
		such as: immigration, religion, urbanization, media, American government, economy,
		transportation system and environmental issues;
		5. listens to an American's speech and respond appropriately, regardless of the tempo,
		intonation or topic of the conversation; responds correctly to the heard impulse and

		perform complex tasks; listens to audio material, both on current topics, as well as on economic, political, social, cultural issues;  6. writes an essay orthographically and semantically correctly; can clearly express his/her opinions while writing, compose works/essays with field specific and high literary style vocabulary (synonyms, antonyms, phraseological units);  7. prepares research or practical project/papers in accordance with predetermined guidelines on issues of American culture, history, literature, geography, American women in American studies; establishes his/her own attitude, uses the received multidisciplinary and interdisciplinary theoretical knowledge of American studies for analysis;  8. draws parallels between native and foreign cultures, finds differences and similarities (administrative structure of the country, way of life, peculiarities of historical era, etc.) and makes relevant conclusions;  9. communicates freely with a representative of another culture and shares ideas, problems and solutions; freely uses modern information/communication technologies (ICT) during presentations; plans multidisciplinary and interdisciplinary learning processes consistently and in a multilateral form;
	Responsibility and autonomy	10.Identifies the needs for further learning, researches materials, adheres to ethical norms while conducting research and achieves a high degree of independence
Evaluation Criteria	The goal of evaluation goals and parameter Students may be ass 100 points grading such Grading system allowable (A) Excelle (B) Very goal) (C) Good –	on is to determine student's education results qualitatively in relation to academic program is.  essed orally and/or in a written way. A student's knowledge and skills are assessed through system. It consists of midterm and final evaluations, the sum of which makes up 100 points. ws:  of positive grades

	5) (E) Sufficient – 51-60.
	b) Two types of negative grades
	1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a
	chance to sit an additional examination after independent work;
	2) $(F)$ Fail $-40$ and less, meaning that the work of a student is not acceptable and he/she has to study the
	subject anew.
	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation grade.
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
	described in the corresponding syllabus.
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	After completion of the Bachelor program, the graduate can work as an American expert in state organizations:
	Parliament, committees (International Relations), departments of culture, scientific research institutions,
	historical museums, Archives, the Institute of Manuscripts; Governmental organizations: Ministry of Foreign
	Affairs (American Department), Ministry of Defense (NATO Department), American Embassy, American and
	other foreign organizations, non-governmental organizations.

							ribut: esters		f cred	lits per	cours	es and				Distril	oution of I	Hours		
		Course / Module / Internship /		Prerequi		I Ye	ar	II Ye r		III Yea	r	IV	Year	Conta	ict Hou	rs				
#	Code	Research Component	Status	site	Credit number	I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII b Semester	VIII Semester	Lecture	Seminar / Group	Midterm exam(s)	Final exam	Total number of	Independent work	Total number of hours
I	Compulso	ry Free Credits										30 I	ECTS				1			
1	-	Foreign Language	Elective		20	5	5	5	5					64	104	8	8	18 8	312	500
2	CS129	Computers Skills	Compuls ory	without prerequisite	5		5							15	13	2	2	32	93	125
3	AMS108	Academic Writing	Compuls ory	without prerequisite	5		5							15	13	2	2	32	93	125
II		Translation; Blocks II - Pop Culture and Public (PR)		l Credits/Free redits	60			10	1 0	10	10	10	10	204	312	12	12	54 0	960	1500
III		ry Component of the mai	nc field									105	ECTS	1						
	Compulso field	ry Courses of the mainc		95	95	25	5	10	1 0	10	10	10	10	340	209	32	32	58 3	1496	2250

4	AMS426	English for Academic Purposes	Compuls	without prerequisite	5						29	13	2	2	46	79	125
5	AMS427	American Essay Writing	Compuls ory	without prerequisite s	5						15	13	2	2	32	93	125
6	AMS423	American Fiction and Non-Fiction	Compuls ory	without prerequisite s	5						15	13	2	2	32	93	125
7	AMS425	Communication Skills	Compuls ory	without prerequisite s	5						29	13	2	2	46	79	125
8	AMS111	American Landmarks I	Compuls ory	without prerequisite s	5						15	13	2	2	32	93	125
9	AMS113	Introduction to American Studies	Compuls ory	without prerequisite s		5					15	13	2	2	32	93	125
10	AMS205	American Geography	Compuls ory	Introductio n to American Studies			5				15	13	2	2	32	93	125
11	AMS201	American Multicultural Studies I	Compuls ory	without prerequisite s			5				15	13	2	2	32	93	125
12	AMS202	American Multicultural Studies II	Compuls ory	American Multicultur al Studies I				5			15	13	2	2	32	93	125
13	AMS409	American Women's History	Compuls ory					5			15	13	2	2	32	93	125
14	AMS204	Introduction to American Literature	Compuls ory	without prerequisite s				5			15	13	2	2	32	93	125

15	AMS305	American History I	Compuls ory	without prerequisite				5				15	13	2	2	32	93	125
16	AMS303	Culture and Society of the U.S.	Compuls	Introductio n to American Studies				5				15	13	2	2	32	93	125
17	AMS308	Women's Studies in the US	Compuls ory	without prerequisite s					5			15	13	2	2	32	93	125
18	AMS306	American History II	Compuls	American History I					5			15	13	2	2	32	93	125
19	AMS414	American Politics	Compuls	without prerequisite						5		15	13	2	2	32	93	125
20	AMS411	North-Atlantic Alliance (NATO)*	Compuls ory	without prerequisite						5		15	13	2	2	32	93	125
21	AMS406	American Media	Compuls	without prerequisite						5		15	13	2	2	32	93	125
22	AMS401	Research and Study Skills	Compuls ory	without prerequisite s						5		29	13	2	2	46	79	125
23	AMS410	Bachelor Thesis <sup>1</sup>	Compuls ory	max. four obligatory study courses	10						10	30	0	0	0	30	220	250

<sup>&</sup>lt;sup>1</sup> The student must complete all obligatory components of the program during the semester of working on the Bachelor thesis. At the same time, in parallel with the Bachelor thesis, the student has the right to pass max. four obligatory study courses

IV	Elective C	ourses of the mainc field			40	10	0	0	5	5	10	10	120	104	16	16	25 6	744	1000
24	AMS429	Advanced English Reading	Elective	without prerequisite s		5							15	13	2	2	32	93	125
25	AMS428	Advanced English Grammar	Elective	without prerequisite s		5							29	13	2	2	46	79	125
26	AMS433	Advanced Composition	Elective	without prerequisite s		5							15	13	2	2	32	93	125
27	AMS110	Advanced English Language Speaking and Listening	Elective	without prerequisite s		5							15	13	2	2	32	93	125
28	AMS206	Literary Terms and Currents*	Elective	without prerequisite s		5							15	13	2	2	32	93	125
29	AMS112	American Landmarks II*	Elective	American Landmarks I		5							15	13	2	2	32	93	125
30	AMS107	American Short Story*	Elective	without prerequisite s					5				15	13	2	2	32	93	125
31	AMS302	Survey of World Literature	Elective	without prerequisite s					5				15	13	2	2	32	93	125
32	AMS408	American Institutions*	Elective	without prerequisite s						5			15	13	2	2	32	93	125
33	AMS301	American Novel*	Elective	without prerequisite s						5			29	13	2	2	46	79	125

34	AMS422	Development of Independent Georgia's Relations with the U.S.*	Elective	without prerequisite s				5					15	13	2	2	32	93	125
35	AMS417	Hollywood*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
36	AMS407	American Music and Cinema*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
37	AMS405	American Business Law*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
38	AMS404	American Economics*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
39	AMS304	Personality and Psychology	Elective	without prerequisite s								5	15	13	2	2	32	93	125
40	AMS416	American Presidents and U.S. Foreign Policy*	Elective	without prerequisite s								5	15	13	2	2	32	93	125
41	AMS418	American Art*	Elective	without prerequisite s								5	15	13	2	2	32	93	125
42	AMS421	Race and Modern Political Thought*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
43	AMS420	US Foreign Policy from 1945 to Present*	Elective	without prerequisite s							5		15	13	2	2	32	93	125
V	Free Credits Additional Credits/Fr Credits						5	5	5	5			68	104	8	8	18 8	312	500

m - 1	0.40	200	200	200	0	200	200	200	00				
Total	240	30	30	30	3	30	30	30	30				
					_								
					Λ								
					U								

## English phylology

Name of the Educational Programme:	English Philology
Awarded Qualification:	Bachelor of English Philology / ინგლისური ფილოლოგიის ბაკალავრი
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	Student enrolment in the program is managed in accordance with Georgian legislation. A student of a bachelor program can become anyone with a school certificate who passes Unified National Exams. The third obligatory subject to pass is History or Literature. A student should pass English Language as a foreign language with a minimum competency level (60%+1). International students are enrolled on the program following the Georgian legislation without Unified National Exams. Program admission preconditions can be accessed at the following link <a href="https://iro.ibsu.edu.ge/en/home">https://iro.ibsu.edu.ge/en/home</a> . Upon entrance of the program, general English language knowledge should correspond to the B1 level (according to the Common European Framework of Reference for Languages (CEFR)). A candidate who will provide international certificates with the required minimum level (FCE-159, TOEFL IBT-71, IELTS-4.5 and so on) is free from the exam in the English language.
Purpose of the Programme:	The English Philology BA program is consistent with the mission of the International Black Sea University, and strategic objectives and is in line with labor market requirements.  1. Program aims at preparing a Bachelor of English Philology - specialists equipped with broad knowledge and skills relevant to modern standards and requirements in the field which will help them to be successfully employed in the Georgian labor market and be competitive in the international labor market.  1.1. The goal of the program is that the graduates possess knowledge of English language (reading, writing, listening, speaking) at B2 level (according to Common European Framework of Reference for Languages CEFR) and  1.2. have field-specific broad theoretical knowledge of theories and principles implying critical reasoning of them (language, linguistics, literature, culture, history) and practical skills (critically analyze literary texts and research, collect information, analyze and present in written and/or oral form).

Learning outcome	Knowledge Understanding	and	2.	Defines and differentiates the main tendencies of English Philology disciplines (linguistics, culture, literature, history), relative terms and currents, which includes comprehending critically main field-specific issues;  Recognizes and differentiates peculiarities of English phonology and phonetics, lexical-stylistic units; describes and differentiates wordformation principles and methods in English language; recognizes and differentiates academic reading, writing, listening and speaking strategies; Reviews and critically understands English grammar and language acquisition theories and the principles of their functioning-application; Recognizes, defines and differentiates research methodology and methods, basic principles of academic writing and citation-referencing principles necessary for a small-scale research in English Philology;
	Skills		2.	Applies lingvo-cultural competence in practice which corresponds to B2 level (according to CEFR); communicates orally and/or in written form on general and/or field-specific issues in multicultural environment including solving the difficult and unforeseen problems;  Discusses, analyses and interprets main issues and currents in English philology (linguistics, culture, literature, history) and reasons argumentatively by applying the relevant methods and principles;  Selects and collects field-specific materials for conducting a small-scale research in English Philology; critically assesses and analyzes the obtained data and writes field relevant paper taking into the account certain requirements; applies academic reading and writing strategies principles; Formulates the main findings of the paper with relevant conclusions and recommendations in written and/or oral form and presents to field-

		specialists and/or non-specialists by applying relevant information and communication technologies;
	Responsibility and Autonomy	<ol> <li>Recognizes and follows academic honesty and professional ethics principles;</li> <li>Reveals independent learning, self-organization and time management</li> </ol>
		skills.
Evaluation Criteria	The goal of evaluation is to d	letermine student's education results qualitatively in relation to academic program
	goals and parameters.	
	Students may be assessed ora	ally and/or in a written way. A student's knowledge and skills are assessed through
	100 points grading system. It	t consists of midterm and final evaluations, the sum of which makes up 100 points.
	Grading system allows:	
	a) Five types of positive	ve grades
	1) (A) Excellent – 91 –	- 100:
	2) (B) Very good – 81-	90.
	3) (C) Good – 71-80:	
	4) (D) Satisfactory – 6	1-70.
	5) (E) Sufficient – 51-6	50.
	b) Two types of negative gra	des
	1) (FX) Fail – 41-50,	meaning that a student requires some more work before passing and is given a
	chance to sit an additional e	xamination after independent work;
	2) (F) Fail – 40 and les	ss, meaning that the work of a student is not acceptable and he/she has to study
	the subject anew.	
	For the midterm and final ev	valuations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation gr	rade.
	Midterm and final evaluation	n grade distribution, their minimal competence levels and assessment criteria are
	described in the correspond	ing syllabus.
	A credit can be awarded onl	y after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:	

	according to Georgian legislation.
	• Tourism field.  Program graduates can continue studies in the second level of higher education (master) upon their interest
	Information and tourist agencies;
	<ul> <li>State/private radio and television channels and media centers;</li> </ul>
	Diplomatic representatives;
	Professional unions;
	Editorial and publishing houses;
	<ul><li>Language instructors in language centers;</li><li>Library network;</li></ul>
	legislation restrictions);
	• Pre-school, general, professional and higher education institutions (taken into the account the
	Scientific, research and educational centers;
	National and international institutions/associations/unions/communities;
	of employment are
Tiest of Improvincia.	where there is the need for the English language specialist with the qualification in humanities. Possible fields
Field of Employment:	Program graduates could be employed in private and governmental and/or non-governmental organizations
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be determined in the specific module/course syllabus.
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	b) Obtaining minimum 51 points out of 100 points of final grade.
	a) Obtaining minimal competence levels set for midterm and final evaluations;

#	Course / Module /	Status 🔒	Distribution of credits per course and	Distribution of hours	Number
	Internship / Research	Ωre	semester		of
	Component	bei			contact
	_	Γ*			

					I s.y.		II s.y.		III s.y.		IV s.y.		Contac	ct hou	ırs		Independer	Total number	hours per week
				I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII Semester	VIII	Lecture / Consultation	Seminar / Group Work	Midterm	Final exam	Total number of contact hours			
	Specialty Compulsory Component	Compulso ry	135	30	30	15	15	15	10	10	10	554	656	50. 30	50 .3 0	1003	234	2125	66
1.	Computer Skills	Compulso ry	5		5							11	17	2	2	32	93	125	2
2.	Cultural Anthropology	Compulso ry	5				5					15	13	2	2	32	93	125	2
3.	Academic Reading Skills I	Compulso	4	4								14	14	2	2	32	68	100	2
4.	Academic Reading Skills II	Compulso	4		4							14	29	2	2	32	68	100	2
5.	Essay Writing	Compulso ry	5	5								14	14	2	2	32	93	125	2
6.	Academic Writing (Philology)	Compulso ry	4		4							15	27	2	2	46	54	100	3
7.	Listening and Pronunciation I	Compulso	4	4								12	16	2	2	32	68	100	2
8.	Listening and Pronunciation II	Compulso ry	4		4							12	16	2	2	32	68	100	2
9.	Oral Communication Skills I	Compulso	4	4								17	26	2	2	32	68	100	2

10.	Oral Communication Skills II	Compulso	4		4					13	15	2	2	46	54	100	3
11.	English Grammar I	Compulso ry	4	4						28	30	2	2	60	40	100	4
12.	English Grammar II	Compulso	4		4					28	30	2	2	60	40	100	4
13.	English Language Competence I (FCE I)	Compulso ry	5	5						14	44	2	2	60	65	125	4
14.	English Language Competence II (FCE II)	Compulso ry	5		5					14	44	2	2	60	65	125	4
15.	English Language Phonetics	Compulso ry	4	4						14	14	2	2	32	68	100	2
16.	History of the Great Britain	Compulso ry	5				5			15	13	2	2	32	93	125	2
17.	British Culture and Pop- Culture	Compulso ry	5					5		16	12	2	2	32	93	125	2
18.	Theory of English Grammar	Compulso ry	5						5	14	14	2	2	32	93	125	2
19.	Stylistics	Compulso ry	5					5		14	14	2	2	32	93	125	2
20.	Lexicology	Compulso ry	5				5			15	13	2	2	32	93	125	2
21.	Introduction to Linguistics	Compulso ry	5			5				14	14	2	2	32	93	125	2
22.	Second Language Acquisition Theories	Compulso ry	5					5		14	14	2	2	32	93	125	2
23.	Literary Terms and Currents	Compulso ry	5			5				29	14	2	2	32	93	125	2
24.	Survey of English Literature I	Compulso ry	5				5			25	3	2	2	32	93	125	2

25.	Survey of English Literature II	Compulso	5					5			25	3	2	2	32	93	125	2
26.	Survey of World Literature	Compulso	5			5					21	7	2	2	32	93	125	2
27.	Research and Study Skills in Linguistics and Literature	Compulso	5						5		26	19	0	0	45	80	125	3
28.	BA Thesis in English Philology	Compulso ry	10							10	0	29	0.3	0. 30	30	230	250	2
	Foreign Languages		20								64	108	8	8	183	312	500	12
29.	Foreign Language	Elective	5		5	5	5	5			64	108	8	8	188	312	500	12 (3X4)
	Specialty Elective Courses <sup>2</sup>		25		5	5	5	5	5		113	63	8	8	160	465	625	<b>25</b> (5X5)
1.	British Society	Elective	5		5						16	12	2	2	32	93	125	2
2.	History of Ancient Literature	Elective	5		5						15	13	2	2	32	93	125	2
3.	Academic Presentation Skills	Elective	5		5						16	13	1	2	32	93	125	2
4.	Survey of World History	Elective	5		5						15	13	2	2	32	93	125	2
5.	English Language C1	Elective	5		5							42	2	4	48	77	125	3
6.	English Short Story	Elective	5			5					15	13	2	2	32	93	125	2

<sup>&</sup>lt;sup>2</sup> Distribution of semesters for the elective courses is tentative considering prerequisites

7.	English for Business and Tourism	Elective	5		5				12	30	2	2	46	79	125	3
8.	History of Georgian Civilization	Elective	5		5				15	13	2	2	32	93	125	2
9.	Survey of World Literatures in English	Elective	5			5			21	7	2	2	32	93	125	2
10.	Language Learning Psychology	Elective	5			5			14	14	2	2	32	93	125	2
11.	History of the English Language Development	Elective	5				5		15	13	2	2	32	93	125	2
12.	English Literature of the Medieval Period and the Renaissance	Elective	5				5		15	13	2	2	32	93	125	2
13.	Literature of English Classicism and the Age of Enlightenment	Elective	5				5		14	14	2	2	32	93	125	2
14.	Stylistics of Georgian Language <sup>3</sup>	Elective	5				5		14	14	2	2	32	93	125	2
15.	English Literature of Romantic Period and Victorian Age	Elective	5					5	14	14	2	2	32	93	125	2
16.	Translation Skills I	Elective	5					5	22	21	2	2	32	93	125	2
17.	Introduction to Applied Linguistics	Elective	5					5	15	13	2	2	32	93	125	2
18.	Lingvo-Cultural Issues in Language	Elective	5					5	14	12	2	2	32	93	125	2

<sup>&</sup>lt;sup>3</sup> A student who takes the course Stylistics of Georgian language should know Georgian language at B2 level. The student whose native language is not Georgian should certify the language knowledge by the appropriate certificate/should have covered Georgian Language B2 / pass the language knowledge test at the university.

19.	XX Century English Literature	Elective	5								5	13	15	2	2	32	93	125	2
20.	Mass-Media Language	Elective	5								5	23	20	2	2	46	79	125	3
21.	Translation Skills I	Elective	5							5		12	16	2	2	32	93	125	2
22.	Translation Skills II	Elective	5								5	8	20	2	2	32	93	125	2
23.	Introduction to Narratology	Elective	5								5	14	14	2	2	32	93	125	2
24.	Functional English Grammar	Elective	5								5	14	14	2	2	32	93	125	2
25.	Textual Analysis	Elective	5								5	14	14	2	2	32	93	125	2
		Para	(0)			_	15	10	10	10	10	100	20.4	24	24	ECA	026	1500	26
	Free Credits / Minor Program/Teacher Training Educational Programme	Free Elective	60			5	15	10	10	10	10	192	324	24	24	564	936	1500	36
	Total number		240	30	30	30	30	30	30	30	30	944	1261	92	92	1910	405 5	4750	124

## Graphic Design

Name of the Educational Programme:	Graphic Design									
Awarded Qualification:	Bachelor of Graphic Design/ გრაფიკული დიზაინის ბაკალავრი									
Credit Value of the Programme:	180 ECTS									
Language of Education:	English									
Programme Admission Preconditions:	<ul> <li>The entrant is enrolled in the bachelor's educational program in accordance with the rules established by the legislation of Georgia - based on the results of the Unified National Examinations. One of the compulsory subjects is: Mathematics/History/Fine and Applied Arts. In addition, the entrant must pass only English in foreign languages at the Unified National Examinations and is required to exceed the 50% + 1.</li> <li>The mandatory procedure for obtaining the right to enroll in the bachelor's educational program is an interview in drawing, which involves the submission of drawings made by the entrant, which are evaluated by experts/specialists in the field. The procedure and stages of conducting a creative tour is described in the relevant regulation.</li> <li>A person with a full general education has the right to enroll in a bachelor's degree program. Enrollment in cases provided by law is possible in accordance with the rules established by law, without passing the Unified National Examinations. Conditions for admission to the program for foreign citizens can be found at the link - https://iro.ibsu.edu.ge/admissions/</li> </ul>									
Purpose of the Programme:	1. The aim of the educational program is to develop the student's ability to creatively, functionally, and compositionally solve complex graphic tasks.									
	2. The aim of the educational program is to provide the student with knowledge on creating brand visual identity (logo, typography, corporate style, flier, brochure, booklet, advertising posters) and packaging design (market research, price segment clarification, competitor analysis, label, gift and delivery design, etc.)  3. The aim of the educational program is to teach the student traditional and digital graphics, creative color modeling, technical and professional skills, functional and creative aspects of visual communication, advertising, art history, and theory, the knowledge of which will be successfully applied in accordance with modern graphic design requirements.									

	4. The pro	ogram aims to provide students not only with theoretical knowledge, but with practical
	experience as w	vell by supporting them to organize practice in different enterprises. Develop professional
	communication	skills to effectively communicate with colleagues and clients, articulating the essence and idea
	of the project.	
Learning outcome	After successful	completion of Educational Program in Graphic Design, graduates should have below given
	general and field	l-specific competences.
	Knowledge and understanding	1. Describes the history and theory of Graphic Design, including knowledge and sharing of art, recognizes the unique qualities of the brand, modern technologies, social sciences and humanities;  2. Understands the role of the Graphic Design profession, socio-cultural values, Develops and acquires information on functional and creative issues in digital art, visual communication, advertising, History and theory of Graphic Design  3. Reviews and develops visual communication techniques that expand brand awareness and increase product sales;  4. Practices and graphically depicts brand visuals through traditional and digital programs; prepares technical, presentation, printing, publishing files; With the customer, he/she describes the concept of the work, the visual value of the product, the strategy of presentation to the customer, directs the process of digitization of the developed concept.
	Skills	<ol> <li>The bachelor applies and graphically depicts brand visuals through traditional and digital tools;</li> <li>Prepares technical, presentation, printing, and publishing files.</li> <li>Uses electronic, graphic, modeling, communication, written, multimedia and other methods when designing, presenting and reviewing a Graphic Design project.</li> </ol>
	Responsibility and autonomy	8. Uses a variety of communication skills and adheres to professional ethics and accountability; 9. Identifies individual learning needs in accordance with own goals and plans for further professional development using available resources.
Evaluation Criteria	The goal of eval	uation is to determine student's education results qualitatively in relation to academic program
	goals and param	
		assessed orally and/or in a written way. A student's knowledge and skills are assessed through
		ng system. It consists of midterm and final evaluations, the sum of which makes up 100 points.
	Grading system	
	8 - 7 - 3 - 7 - 3 - 7 - 3 - 1	

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	a) Five types of positive grades
	1) (A) Excellent – 91 – 100:
	2) (B) Very good – 81-90.
	3) (C) Good – 71-80:
	4) (D) Satisfactory – 61-70.
	5) (E) Sufficient – 51-60.
	b) Two types of negative grades
	1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a chance
	to sit an additional examination after independent work;
	2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study the
	subject anew.
	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation grade.
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
	described in the corresponding syllabus.
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	Graduates successfully work in advertising, design studios, strategic companies, manufacturing and trading
- 1	firms, mass media, banks, publishing houses, various sectors of culture and art, and governmental, private, and
	manufacturing organizations, and can also be employed as freelancers with private orders.

								Distr	ibution (	of Hours						
				I Year		II Yea	II Year		III Year		act Hours					
#	Course / Module / Internship / Research Component	Status	Credit number	I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	Lecture	Seminar / Group Work / Laboratory Work / Practical work	Midterm exam(s)	Final exam	Total number of contact hours	Independent work	Total number of hours
Free	Mandatory courses							2	0 ECTS							
1	Academic Writing	mandatory	5ECTS	x						14	14	2	2	32	93	125
2	Computer Skills	mandatory	5ECTS		х					14	14	2	2	32	93	125
3	General English B2.1	mandatory	5ECTS	х							56	2	4	62	63	125
4	General English B2.2	mandatory	5ECTS		x						56	2	4	62	63	125
Field	mandatory courses				120 ECTS											
5	Drawing /Visual Arts	mandatory	5ECTS	х						42	-	4	2	48	77	125
6	Design Basics/ Composition I	mandatory	5ECTS	х						14	14	2	2	32	93	125

7	2D vector graphics - Adobe Illustrator	mandatory	5ECTS	x					14	14	4	2	34	92	125
8	Basics of Photography	mandatory	5ECTS	х					14	14	2	2	32	93	125
9	Painting -Visual Arts	mandatory	5ECTS		X				42	-	4	2	48	77	125
10	Introduction to Graphic Design/ Composition II	mandatory	5ECTS		x				28	-	2	2	32	93	125
11	2D Raster graphics – Adobe Photoshop	mandatory	5ECTS		X				14	14	4	2	34	93	125
12	Logo Design	mandatory	5ECTS		X				44	-	4	3	51	74	125
13	Brand Identity	mandatory	5ECTS			х			26		4	2	32	93	125
14	History and Theory of Graphic Design	mandatory	5ECTS			х			28	-	2	2	32	93	125
15	Adobe Premier	mandatory	5ECTS			х			14	14	2	2	32	93	125
16	Brand-Strategy	mandatory	5ECTS			X			14	14	2	2	32	93	125
17	Motion Graphics/ After Effects	mandatory	5ECTS				X		14	14	2	2	32	93	125
18	Layout and Typography	mandatory	5ECTS				X		44	-	4	3	51	74	125
19	Art Marketing	mandatory	5ECTS				x		14	14	2	2	32	97	125
20	Basics of web design	mandatory	5ECTS				X		14	14	2	2	32	93	125
21	Strategic Design	mandatory	5ECTS					X	14	14	2	2	32	93	125
22	3D Digital Visualization (3D Maxs)	mandatory	5ECTS					X	14	14	2	2	32	93	125

23	Adobe Animate	mandatory	5ECTS					x		14	14	2	2	32	93	125
24	Practice	mandatory	5ECTS					х		42	-	4	2	48	77	125
25	Portfolio	mandatory	5ECTS						X	14	14	4	2	32	93	125
26	Pre-graduate Practice	mandatory	5ECTS						X	-	-	-	-	62	63	125
27	Bachelor Thesis	mandatory	10 ECTS						x	-	_	-	1	14	235	250
Elect	ive Courses	15 ECTS														
28	Multimedia Design	Elective	5ECTS			х	x	X		14	14	2	2	32	93	125
29	Print advertising design	Elective	5ECTS			х	Х	X		14	14	2	2	32	93	125
30	Creative Communication	Elective	5ECTS			х	Х	X		14	14	2	2	32	93	125
31	Contemporary Culture-Shape and Challenges	Elective	5ECTS			X	X	X		14	14	2	2	32	93	125
32	Understanding Contemporary Art – Forms, Themes, Ideas	Elective	5ECTS			Х	X	x		14	14	2	2	32	93	125
Free	Elective credits							25	ECTS							
33		Elective				Х										
34		Elective					X									
35		Elective						X								
36		Elective							X							
37		Elective							х							
	Total		180 ECTS	30	30	30	30	30	30							

## Psychology

Name of the Educational Programme:	Psychology
Awarded Qualification:	Bachelor of Psychology
Credit Value of the Programme:	240 ECTS
Language of Education:	English
Programme Admission Preconditions:	Enrollment of the student in the undergraduate educational program is done according to the procedure established by the legislation of Georgia - on the basis of the results of the unified national exams.  A person with full general education who has a relevant document certified by the state and who, based on the results of the unified national exams, has the right to study at the bachelor's educational program. After obtaining the right to study, the person must undergo administrative registration at the Black Sea International University.  In the cases stipulated by the legislation, enrollment is possible in accordance with the rules established by the legislation, without passing the unified national exams. Conditions for admission to the program for citizens of foreign countries can be found on the link - https://iro.ibsu.edu.ge/en/home  One of the compulsory subjects to be passed for the bachelor's program in psychology on the unified national exams is: mathematics or history or biology.  In addition, the applicant must pass from foreign languages: English (50%+1)
Purpose of the Programme:	The aim of the bachelor's program is to train a highly qualified specialist, who possesses the knowledge and competencies relevant to modern requirements and standards for successful career in the field and continuation
	of studies at the next level. To achieve this, the program aims to develop competencies based on broad and versatile knowledge and knowledge of the discipline:  1. To provide the graduate with extensive knowledge in the field of psychological science;  2. To introduce different areas of psychology, the main principles of these areas and current challenges in the field

	3. To equip the student with the knowledge of psychological research methods and to develop the competence
	of using cognitive and practical skills specific to the field of study and/or activity
	4. To develop the competence of practical application of theoretical knowledge received in the field of
	psychology, communication skills and ethical standards necessary for professional development.
	5. To provide relevant knowledge to continue learning at the next level of study.
Learning outcome	Upon completion of the bachelor's program in psychology, graduates will develop the following general
	(transferable) and sectoral competencies necessary for the specialty, which include broad knowledge and
	diversification of the field of psychology; the skills of applying the acquired knowledge in practice;
	Responsibility and autonomy:
	1. The student explains the fundamental theoretical bases in the field of psychological science;
	2. describes the main directions and principles of psychology;
	3. Determines the influencing factors on human behavior and mental processes;
	4. discusses the fundamental principles of research methods;
	5. Plans and conducts small-scale research in accordance with predetermined guidelines;
	6. evaluates and identifies circumstances that can influence human well-being;
	7. Demonstrates context-appropriate communication skills using information and communication
	technologies
	8. uses the theoretical knowledge obtained during the study process for practical purposes;
	9. Conducts its activities in compliance with the principles of ethics
	10. Identifies further learning needs and achieves a high level of independence.
Evaluation Criteria	The goal of evaluation is to determine student's education results qualitatively in relation to academic program
	goals and parameters.
	Students may be assessed orally and/or in a written way. A student's knowledge and skills are assessed through
	100 points grading system. It consists of midterm and final evaluations, the sum of which makes up 100 points.
	Grading system allows:
	a) Five types of positive grades
	1) (A) Excellent – 91 – 100:
	2) (B) Very good – 81-90.
	3) (C) Good – 71-80:

	1) (FX) Fail – 41-50, meaning that a student requires some more work before passing and is given a
	chance to sit an additional examination after independent work;
	2) (F) Fail – 40 and less, meaning that the work of a student is not acceptable and he/she has to study
	the subject anew.
	For the midterm and final evaluations minimal passing grade is set. The final evaluation minimal passing grade
	is 51% of final evaluation grade.
	Midterm and final evaluation grade distribution, their minimal competence levels and assessment criteria are
	described in the corresponding syllabus.
	A credit can be awarded only after the attainment of learning outcomes, envisaged by the course syllabus and
	following requirements:
	a) Obtaining minimal competence levels set for midterm and final evaluations;
	b) Obtaining minimum 51 points out of 100 points of final grade.
	A student is allowed to take an additional (make-up) exam in case he/she scored 41-50 points of final grade or
	minimum 51 points, but did not obtain minimal competence level set for final evaluation.
	Considering its specification, the format and the assessment criteria of mid-term and final evaluations can be
	determined in the specific module/course syllabus.
Field of Employment:	A graduate of the program will be able to be employed as a leading specialist: in private and public institutions,
	where a bachelor's degree in psychology is required. In particular, it can be: psychological service centers;
	Consulting diagnostic centers, rehabilitation centers, international projects, research organizations and others.
	In addition, after completing the relevant training course, the graduate will have the competence to be
	employed in other fields as well. In particular: in preschool institutions, general education institutions, human
	resources management services, training centers, clinics/polyclinics; Advertising and PR industry and others.

(D) Satisfactory – 61-70.

(E) Sufficient – 51-60.

b) Two types of negative grades

4) 5)

#	Course / Module / Internship / Research Component	Status		I	Distri	butio		edits po nesters	er cou	rses and	1				Distrib of Hou			
			Credit number	I Year		II Year		III Year		IV Year			Cont	tact Ho	urs		rork	of:
				I Semester	II Semester	III Semester	IV Semester	V Semester	VI Semester	VII b Semester	VIII Semester	Lecture	Seminar / Group Work /	Midterm	Final exam	Total number of contact	Independent work	Total number of hours
I	Free compulsory courses		40															
1	foreign language	Compulsor	5			<b>✓</b>						15	13	2	2	32	93	125
2	foreign language	Compulsor	5				<b>V</b>					15	13	2	2	32	93	125
3	foreign language	Compulsor	5					$\checkmark$				15	13	2	2	32	93	125
4	foreign language	Compulsor	5						<b>V</b>			15	13	2	2	32	93	125
5	foreign language	Compulsor	5							<b>✓</b>		15	13	2	2	32	93	125
6	Computer Skills	Compulsor	5	$\overline{\mathbf{Z}}$								15	13	2	2	32	93	125
7	Basics of sociology	Compulsor	5		<b>✓</b>							15	13	2	2	32	93	125
8	Academic writing	Compulsor	5	<b>V</b>								15	13	2	2	32	93	125
II	Compulsory courses of the main specialty		140															

1	History of psychology	Compulsor	5	<b>✓</b>						15	13	2	2	32	93	125
2	Basics of psychology 1	Compulsor	5	~						15	13	2	2	32	93	125
3	Basics of psychology 2	Compulsor	5		~					15	13	2	2	32	93	125
4	Research methods in psychology 1	Compulsor	5		~					15	13	2	2	32	93	125
5	Social psychology 1	Compulsor	5		V					15	13	2	2	32	93	125
6	Developmental psychology 1	Compulsor	5			<b>✓</b>				15	13	2	2	32	93	125
7	Personality psychology 1	Compulsor	5			<b>✓</b>				15	13	2	2	32	93	125
8	Research methods in psychology 2	Compulsor	5			<b>✓</b>				15	13	2	2	32	93	125
9	Cognitive psychology 1	Compulsor	5			<b>✓</b>				15	13	2	2	32	93	125
10	Social psychology 2	Compulsor	5			<b>✓</b>				15	13	2	2	32	93	125
11	Developmental psychology 2	Compulsor	5				$\checkmark$			15	13	2	2	32	93	125
12	Personality psychology 2	Compulsor	5				$\checkmark$			15	13	2	2	32	93	125
13	Cognitive psychology 2	Compulsor	5				<b>~</b>			15	13	2	2	32	93	125
14	Psychology of education	Compulsor	5				<b>✓</b>			15	13	2	2	32	93	125
15	Statistical methods in social science	Compulsor	5				<b>✓</b>			15	13	2	2	32	93	125

16	Clinical psychology	Compulsor	5			<b>V</b>				15	13	2	2	32	93	125
17	Quantitative data statistical processing SPSS	Compulsor y	5			<b>V</b>				15	13	2	2	32	93	125
18	Professional English 1	Compulsor	5	$\checkmark$						15	13	2	2	32	93	125
19	Professional English 2	Compulsor y	5		<b>✓</b>					15	13	2	2	32	93	125
20	Qualitative research methods and data analysis	Compulsor	5				<b>✓</b>			15	13	2	2	32	93	125
21	Psychology of work and organization	Compulsor y	5				<b>✓</b>			15	13	2	2	32	93	125
22	Fundamentals of neuropsychology	Compulsor	5					<b>✓</b>		15	13	2	2	32	93	125
23	Professional practice	Compulsor y	20						<b>✓</b>					280,5	21 9,5	500
24	Bachelor thesis	Compulsor y	10						<b>✓</b>					30	22 0	250
III	Elective courses of the main specialty		50													
1	Environmental psychology	Elective	5			<b>✓</b>				15	13	2	2	32	93	125
2	Psychology of politics	Elective	5			<b>✓</b>				15	13	2	2	32	93	125
3	management psychology	Elective	5			~				15	13	2	2	32	93	125
4	Legal psychology	Elective				$\overline{\mathbf{V}}$				15	13	2	2	32	93	125
5	inclusive education	Elective	5			<b>✓</b>				15	13	2	2	32	93	125
6	Family psychology	Elective	5				$\overline{\mathbf{A}}$			15	13	2	2	32	93	125
7	Psychology of advertising	Elective	5				$\overline{\mathbf{A}}$			15	13	2	2	32	93	125
8	Social psychological tasks	Elective	5				$\checkmark$			15	13	2	2	32	93	125
9	The psychology of conflict	Elective	5				$\checkmark$			15	13	2	2	32	93	125

10	Human resources management	Elective	5				<b>✓</b>	15	13	2	2	32	93	125
11	Peculiarities of organizational	Elective	5				<b>✓</b>	15	13	2	2	32	93	125
	behavior													
12	Psychology of criminal behavior	Elective	5				$\checkmark$	15	13	2	2	32	93	125
13	Military psychology	Elective	5				$\checkmark$	15	13	2	2	32	93	125
14	Cross-cultural psychology	Elective	5				$\overline{\mathbf{V}}$	15	13	2	2	32	93	125
15	stress management	Elective	5				<b>✓</b>	15	13	2	2	32	93	125
16	interpersonal communication	Elective	5				$\checkmark$	15	13	2	2	32	93	125
17	developmental disorders	Elective	5				<b>✓</b>	15	13	2	2	32	93	125
18	Basics of psychotherapy	Elective	5				<b>✓</b>	15	13	2	2	32	93	125
IV	Free elective courses		10											
	Any educational course of the													
	corresponding level of the													
	university, with the corresponding													
	prerequisite													
	Total		240											