

## List of Courses

SCHOOL OF BUSINESS  
2023/2024 Academic Year (Fall Semester)  
English and Georgian Sectors

edited 31/08/2023

| <b>Freshmen Year (English Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism, business administration, economics)</b> |               |  |                      |
|---|---------------|--|----------------------|
| <b>Course Name</b>  | <b>Status</b> | <b>Direction</b>   | <b>Contact Hours</b> |
| BUS221 Principles Microeconomics<br>(5 ECTS)<br>Prerequisite:<br>(N/A)  | Core          | Accounting, Finance, Management, Marketing,<br>Business Administration             | 3                    |
| BUS113 Mathematics I<br>(5 ECTS)<br>Prerequisite:<br>(N/A)  | Core          | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 4                    |
| BUS111 Introduction to Business Administration<br>(5 ECTS)<br>Prerequisite:<br>(N/A)  | Core          | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 3                    |
| BUS119 Academic Writing<br>(5 ECTS)<br>Prerequisite:<br>(N/A)   | Core          | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 3                    |

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| CEN122 Information Technology<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)  | Core     | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 3 |
| TRM204 Introduction to Tourism<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Tourism  | 2 |
| Language (Any Level)   | Elective | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration |   |
| <b>Freshmen Year (Georgian Sector)</b><br><b>(management, marketing, finances, accounting and audit, tourism, economics)</b> |          |  |   |
| BUS221 Principles Microeconomics<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Accounting, Finance, Management, Marketing   | 3 |
| BUS113 Mathematics I<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Accounting, Finance, Management, Marketing,<br>Tourism                             | 4 |
| BUS111 Introduction to Business Administration<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                                     | Core     | Accounting, Finance, Management, Marketing,<br>Tourism                             | 3 |
| BUS119 Academic Writing<br>(5 ECTS)  | Core     | Accounting, Finance, Management, Marketing,<br>Tourism                             | 3 |

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| Prerequisite:<br>(N/A)   |          |  |   |
| CEN122 Information Technology<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)  | Core     | Accounting, Finance, Management, Marketing,<br>Tourism                             | 3 |
| TRM204 Introduction to Tourism<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Tourism  | 2 |
| Language (Any level)   | Elective | Accounting, Finance, Management, Marketing,<br>Tourism                             |   |
| <b>Sophomore Year (English Sector)</b><br><b>(management, marketing, finances, accounting and audit, tourism, business administration)</b> |          |  |   |
| BUS117 Business English I<br>(5 ECTS)<br><br>Prerequisite:<br>(HUM076 General English B2.2)  | Core     | Accounting, Finance, Management, Marketing,<br>Business Administration             | 3 |
| ACT211 Principles of Accounting<br>(5 ECTS)<br>Prerequisite:<br>(N/A)  | Core     | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 3 |
| BUS213 Introduction to Statistics and Probability<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS114 Mathematics II)                              | Core     | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration | 3 |
| FIN411 Data Analysis and Business Modeling with<br>Spreadsheets  | Core     | Accounting, Finance, Management, Marketing,<br>Business Administration             | 3 |

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| (5 ECTS)<br>Prerequisite:<br>(CEN122 Information Technology)  |                  |  |   |
| MGT319 Business Communication<br>(4 ECTS)<br>Prerequisite:<br>(N/A)   | Core<br>Elective | Management, Marketing,<br>Business Administration,<br>Finances,<br>Accounting,     | 3 |
| FSS002 Psychology<br>(4 ECTS)<br>Prerequisite:<br>(N/A)   | Elective         | Management   | 3 |
| Language (Any level)  | Elective         | Accounting, Finance, Management, Marketing,<br>Tourism,<br>Business Administration |   |
| TRM203 Protected Areas of Georgia<br>(5 ECTS)<br>Prerequisite:<br>(TRM204 Introduction to Tourism, TRM309 Tourism-Recreation<br>Resources of Georgia) | Core             | Tourism  | 2 |
| TRM302 Resort Management<br>(4 ECTS)<br>Prerequisite:<br>(TRM204 Introduction to Tourism, MGT102 Principles to Management)                            | Elective         | Tourism  | 2 |
| <b>Sophomore Year (Georgian Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism)</b>                                     |                  |  |   |
| BUS117 Business English I<br>(5 ECTS)   | Core             | Accounting, Finance, Management, Marketing   | 3 |

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| Prerequisite:<br>(English Language B2)  |                  |   |   |
| ACT211 Principles of Accounting<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core             | Accounting, Finance, Management, Marketing,<br>Tourism          | 3 |
| BUS213 Introduction to Statistics and Probability<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS114 Mathematics II)                       | Core             | Accounting, Finance, Management, Marketing,<br>Tourism          | 3 |
| FIN411 Data Analysis and Business Modeling with<br>Spreadsheets<br>(5 ECTS)<br><br>Prerequisite:<br>(CEN122 Information Technology) | Core             | Accounting, Finance, Management                                 | 3 |
| MGT319 Business Communication<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core<br>Elective | Management,<br>Finances,<br>Accounting,<br>Marketing<br>Tourism | 3 |
| FSS002 Psychology<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Elective         | Management  | 3 |
| Language (Any level)  | Elective         | All   |   |
| TRM203 Protected Areas of Georgia   | Core             | Tourism   | 2 |

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|--|-------------------|--|----------------------|
| (5 ECTS)<br>Prerequisite:<br>(TRM204 Introduction to Tourism, TRM309 Tourism-Recreation Resources of Georgia)                          |                   |  |                      |
| TRM302 Resort Management<br>(4 ECTS)<br>Prerequisite:<br>(TRM204 Introduction to Tourism, MGT102 Principles to Management)             | Elective          | Tourism  | 2                    |
| <b>Junior Year (English Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism, business administration)</b> |                   |  |                      |
| <b>Course Name/ECTS</b>  | <b>Status</b>     | <b>Direction</b>   | <b>Contact Hours</b> |
| FIN301 Managerial Finance I<br>(6 ECTS)<br>Prerequisite:<br>(FIN202 Introduction to Finance)   | Core,<br>Elective | Finance,<br>Management,<br>Business Administration,<br>Marketing | 4                    |
| FIN305 Introduction to Banking<br>(5 ECTS)<br>Prerequisite:<br>(N/A)   | Core,<br>Elective | Finances,<br>Accounting  | 3                    |
| ACT305 Principles of Taxation<br>(4 ECTS)<br>Prerequisite:<br>(BUS106 Legal Environment of Business)                                   | Core              | Finance,<br>Accounting   | 3                    |
| ACT307 Managerial Accounting I<br>(6 ECTS)<br>Prerequisite:<br>(ACT314 Financial Accounting)   | Core              | Accounting   | 4                    |

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| <p>ACT303 Accounting Software Applications (ORIS)<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(ACT211 Principles of Accounting)</p>                                | <p>Core,<br/>Elective</p> | <p>Accounting,<br/>Finances</p>                      | <p>3</p> |
| <p>FIN303 Public Finance<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(BUS222 Principles of Macroeconomics)</p>   | <p>Elective</p>           | <p>Finance, Accounting</p>                           | <p>3</p> |
| <p>FIN306 Principles of Insurance<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(N/A)</p>  | <p>Elective</p>           | <p>Finance</p>                                       | <p>3</p> |
| <p>ACT309 Ethical Issues in Accounting<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(N/A)</p>   | <p>Elective</p>           | <p>Accounting</p>                                    | <p>3</p> |
| <p>MGT301 Human Resources Management<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(MGT102 Principles of Management)</p>   | <p>Core,<br/>Elective</p> | <p>Management,<br/>Finances, Accounting, Tourism</p> | <p>3</p> |
| <p>MGT310 Business Ethics and Corporate Social<br/>Responsibility<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(BUS111 Introduction to Business Administration)</p> | <p>Core</p>               | <p>Management</p>                                    | <p>3</p> |
| <p>BUS401 International Business Management</p>  | <p>Core</p>               | <p>Management</p>                                    | <p>4</p> |

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| (6 ECTS)<br>Prerequisite:<br>(MGT102 Principles of Management)                                     |                   |                                       |   |
| MGT314 Public Relations<br>(4 ECTS)<br>Prerequisite:<br>(MKT102 Principles of Marketing)           | Elective,<br>Core | Management<br>Marketing               | 3 |
| MKT309 Online Marketing<br>(5 ECTS)<br>Prerequisite:<br>(MKT102 Principles of Marketing)           | Elective          | Marketing                             | 3 |
| MKT301 Marketing Management<br>(6 ECTS)<br>Prerequisite:<br>(MKT102 Principles of Marketing)       | Core<br>Elective  | Marketing<br>Management               | 4 |
| MKT304 Principles of Branding<br>(5 ECTS)<br>Prerequisite:<br>(MKT102 Principles of Marketing)     | Core              | Marketing,<br>Business Administration | 3 |
| MKT312 Market Research Principles<br>(5 ECTS)<br>Prerequisite:<br>(MKT102 Principles of Marketing) | Core              | Marketing                             | 3 |
| FSS003 Sociology<br>(5 ECTS)   | Elective          | Marketing                             | 3 |

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|--|----------|--|---|
| Prerequisite:<br>(N/A)   |          |  |   |
| BUS311 Analytical Tools in Business<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS111 Introduction to Business Administration)                           | Elective | Accounting, Finance,<br>Management,<br>Marketing | 3 |
| BUS323 Business Russian (B1)<br>(5 ECTS)<br><br>Prerequisite:<br>(HUMo44 Russian Language A2.2)  | Elective | Accounting, Finances,<br>Management, Marketing   | 3 |
| TRM317 Excursion Management and Art of Guide<br>(6 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism, MGT102 Principles to Management) | Core     | Tourism  | 2 |
| TRM212 English for Tourism<br>(5 ECTS)<br><br>Prerequisite:<br>(HUMo76 General English B2.2)   | Core     | Tourism  | 2 |
| TRM404 Food and Beverage Management<br>(5 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism)   | Elective | Tourism  | 2 |
| TRM306 Environment Protection and Eco Tourism<br>(4 ECTS)<br><br>Prerequisite:   | Elective | Tourism  | 2 |

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| (TRM204 Introduction to Tourism)   |                          |                                       |   |
| TRM319 Inclusive Tourism<br>(4 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism)                  | Elective                 | Tourism                               | 2 |
| <b>Junior Year (Georgian Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism)</b> |                          |                                       |   |
| FIN301 Managerial Finance I<br>(6 ECTS)<br><br>Prerequisite:<br>(FIN202 Introduction to Finance)               | Core                     | Finances,<br>Management,<br>Marketing | 4 |
| FIN305 Introduction to Banking<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                                       | <b>Core,</b><br>Elective | <b>Finances,</b><br>Accounting        | 3 |
| ACT305 Principles of Taxation<br>(4 ECTS)<br><br>Prerequisite:<br>(BUS106 Legal Environment of Business)       | Core                     | Finance,<br>Accounting                | 3 |
| ACT307 Managerial Accounting I<br>(6 ECTS)<br><br>Prerequisite:<br>(ACT314 Financial Accounting)               | Core                     | Accounting                            | 4 |
| ACT303 Accounting Software Applications (ORIS)<br>(4 ECTS)<br><br>Prerequisite:                                | <b>Core,</b><br>Elective | <b>Accounting,</b><br>Finances        | 3 |

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| (ACT211 Principles of Accounting)  |                   |  |   |
| <p>FIN303 Public Finance<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(BUS222 Principles of Macroeconomics)</p>   | Elective          | Finance, Accounting                                | 3 |
| <p>FIN306 Principles of Insurance<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(N/A)</p>  | Elective          | Finance  | 3 |
| <p>ACT309 Ethical Issues in Accounting<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(N/A)</p>   | Elective          | Accounting   | 3 |
| <p>MGT301 Human Resources Management<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(MGT102 Principles of Management)</p>   | Core,<br>Elective | Management,<br>Accounting,<br>Finances,<br>Tourism | 3 |
| <p>MGT310 Business Ethics and Corporate Social<br/>Responsibility<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(BUS111 Introduction to Business Administration)</p> | Core              | Management   | 3 |
| <p>BUS401 International Business Management<br/>(6 ECTS)</p> <p>Prerequisite:<br/>(MGT102 Principles of Management)</p>                                      | Core              | Management   | 4 |
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| <p>MGT314 Public Relations<br/>(4 ECTS)</p> <p>Prerequisite:<br/>(MKT102 Principles of Marketing)</p>                             | Elective         | Management,<br>Marketing                         | 3 |
| <p>MKT301 Marketing Management<br/>(6 ECTS)</p> <p>Prerequisite:<br/>(MKT102 Principles of Marketing)</p>                         | Core<br>Elective | Marketing<br>Management                          | 4 |
| <p>MKT304 Principles of Branding<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(MKT102 Principles of Marketing)</p>                       | Core             | Marketing  | 3 |
| <p>MKT312 Market Research Principles<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(MKT102 Principles of Marketing)</p>                   | Core             | Marketing  | 3 |
| <p>FSS003 Sociology<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(N/A)</p>   | Elective         | Marketing  | 3 |
| <p>BUS311 Analytical Tools in Business<br/>(5 ECTS)</p> <p>Prerequisite:<br/>(BUS111 Introduction to Business Administration)</p> | Elective         | Accounting, Finance,<br>Management,<br>Marketing | 3 |
| <p>BUS323 Business Russian (B1)<br/>(5 ECTS)</p>  | Elective         | Accounting, Finances,<br>Management, Marketing   | 3 |

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| Prerequisite:<br>(HUM044 Russian Language A2.2)  |                         |                          |                      |
| TRM317 Excursion Management and Art of Guide<br>(6 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism, MGT102 Principles to Management) | Core                    | Tourism                  | 2                    |
| TRM404 Food and Beverage Management<br>(5 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism)   | Elective                | Tourism                  | 2                    |
| TRM306 Environment Protection and Eco Tourism<br>(4 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism)                                 | Elective                | Tourism                  | 2                    |
| TRM319 Inclusive Tourism<br>(4 ECTS)<br><br>Prerequisite:<br>(TRM204 Introduction to Tourism)  | Elective                | Tourism                  | 2                    |
| <b>Senior Year (English Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism, business administration)</b>             |                         |                          |                      |
| <b>Course Name</b>   | <b>Status</b>           | <b>Direction</b>         | <b>Contact Hours</b> |
| BUS404 Internship<br>(10 ECTS)<br><br>Prerequisite:<br>(Core credits of previous semesters)  | Core<br><b>Elective</b> | All<br><b>Management</b> |                      |
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| BUS416 Bachelor Thesis<br>(7 ECTS)<br><br>Prerequisite:<br>(Core credits of previous semesters)              | Core              | Management,<br>Marketing |   |
| FIN404 Investments and Portfolio Management<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS214 Business Statistics) | Core              | Finance                  | 3 |
| FIN403 Financial Statement Analysis<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT314 Financial Accounting)        | Core,<br>Elective | Finances,<br>Accounting  | 3 |
| FIN406 Fundamentals of Risk Management<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS214 Business Statistics)      | Core              | Finances                 | 3 |
| ACT401 Audit Foundations<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT314 Financial Accounting)                   | Core,<br>Elective | Accounting,<br>Finances  | 3 |
| ACT402 Tax Planning and Strategy<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT305 Principles of Taxation)         | Core              | Accounting               | 3 |
| FIN420 EU Integration and Financial Market Reforms<br>(5 ECTS)   | Elective          | Finances                 | 3 |

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| Prerequisite:<br>(FIN401 Financial Institutions)   |          |            |   |
| ACT415 Consolidated Financial Reporting<br>(5 ECTS)<br>Prerequisite:<br>(ACT304 Financial Reporting)   | Elective | Accounting | 3 |
| MGT403 Project Management<br>(5 ECTS)<br>Prerequisite:<br>(MGT102 Principles of Management)  | Core     | Management | 3 |
| MGT407 Organizational Changes and Development<br>(6 ECTS)<br>Prerequisite:<br>(MGT102 Principles of Management)  | Core     | Management | 4 |
| MGT405 Operations management and Business Modeling<br>(6 ECTS)<br>Prerequisite:<br>(MGT102 principles of Management;<br>CEN102 Information Technology;<br>BUS118 Mathematics II) | Core     | Management | 4 |
| MGT305 Entrepreneurship<br>(5 ECTS)<br>Prerequisite:<br>(MGT306 Small and Medium Business Management)  | Core     | Management | 3 |
| MGT307 Leadership<br>(4 ECTS)  | Elective | Management | 3 |

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| Prerequisite:<br>(MGT102 principles of Management)   |                  |  |   |
| MKT408 Direct Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                   | Core             | Marketing                                      | 3 |
| MKT303 Service Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                  | Core             | Marketing                                      | 3 |
| MKT413 Sales Management<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                   | Core<br>Elective | Marketing<br>Management                        | 3 |
| MKT307 Advertisement and Social Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing) | Core             | Marketing                                      | 3 |
| MKT405 Personal Branding<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                  | Elective         | Marketing                                      | 3 |
| BUS323 Business Russian (B1)<br>(5 ECTS)<br><br>Prerequisite:<br>(HUMo44 Russian Language A2.2)                | Elective         | Accounting, Finances,<br>Management, Marketing | 3 |
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| <p><b>TRM312 Tourism Policy and Regulations</b><br/>(6 ECTS)</p> <p>Prerequisite:<br/>(TRM 204 Introduction to Tourism, MGT 102 Principles of Management, BUS106 Legal Environment of Business)</p> | Core     | Tourism | 2 |
| <p><b>TRM410 Project Management in Tourism</b><br/>(5 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, MGT102 Principles to Management)</p>  | Core     | Tourism | 2 |
| <p><b>TRM318 Tourism Statistics</b><br/>(5 ECTS)</p> <p>Prerequisite:<br/>(BUS213 Introduction to Statistics and Probability, TRM204 Introduction to Tourism)</p>                                   | Core     | Tourism | 2 |
| <p><b>TRM305 Tourism Marketing</b><br/>(4 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, MKT102 Principles of Marketing)</p>   | Elective | Tourism | 2 |
| <p><b>TRM335 Reservation Systems in Tourism</b><br/>(4 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, CEN122 Information Technologies)</p>   | Elective | Tourism | 2 |
| <b>Senior Year (Georgian Sector)</b><br><b>(management, marketing, finance, accounting and audit, tourism)</b>  |          |         |   |
| <p><b>BUS404 Internship</b><br/>(10 ECTS)</p>   | Core     | All     |   |

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| Prerequisite:<br>(Core credits of previous semesters)  |                   |                          |   |
| BUS416 Bachelor Thesis<br>(7 ECTS)<br><br>Prerequisite:<br>(Core credits of previous semesters)              | Core              | Management,<br>Marketing |   |
| FIN404 Investments and Portfolio Management<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS214 Business Statistics) | Core              | Finance                  | 3 |
| FIN403 Financial Statement Analysis<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT314 Financial Accounting)        | Core,<br>Elective | Finances,<br>Accounting, | 3 |
| FIN406 Fundamentals of Risk Management<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS214 Business Statistics)      | Core              | Finances                 | 3 |
| ACT401 Audit Foundations<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT314 Financial Accounting)                   | Core,<br>Elective | Accounting,<br>Finances  | 3 |
| ACT402 Tax Planning and Strategy<br>(5 ECTS)<br><br>Prerequisite:<br>(ACT305 Principles of Taxation)         | Core              | Accounting               | 3 |

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| <p>FIN420 EU Integration and Financial Market Reforms<br/>(5 ECTS)<br/>Prerequisite:<br/>(FIN401 Financial Institutions)</p>  | Elective | Finances   | 3 |
| <p>ACT415 Consolidated Financial Reporting<br/>(5 ECTS)<br/>Prerequisite:<br/>(ACT304 Financial Reporting)</p>  | Elective | Accounting | 3 |
| <p>MGT403 Project Management<br/>(5 ECTS)<br/>Prerequisite:<br/>(MGT102 Principles of Management)</p>   | Core     | Management | 3 |
| <p>MGT305 Small Business Management and Entrepreneurship<br/>(6 ECTS)<br/>Prerequisite:<br/>(BUS111 Introduction to Business Administration; MGT102 principles of Management; MKT102 Principles of Marketing; FIN202 Introduction to Finance)</p> | Core     | Management | 4 |
| <p>MGT407 Organizational Changes and Development<br/>(6 ECTS)<br/>Prerequisite:<br/>(MGT102 Principles of Management)</p>   | Core     | Management | 4 |
| <p>MGT405 Operations Management and Business Modeling<br/>(6 ECTS)<br/>Prerequisite:</p>  | Core     | Management | 4 |

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| (MGT102 principles of Management;<br>CEN102 Information Technology;<br>BUS118 Mathematics II)                  |                  |                         |   |
| MGT307 Leadership<br>(4 ECTS)<br><br>Prerequisite:<br>(MGT102 principles of Management)                        | Elective         | Management              | 3 |
| MKT303 Service Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                  | Core             | Marketing               | 3 |
| MKT413 Sales Management<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                   | Core<br>Elective | Marketing<br>Management | 3 |
| MKT307 Advertisement and Social Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing) | Elective         | Marketing               | 3 |
| MKT309 Online Marketing<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                   | Elective         | Marketing               | 3 |
| MKT405 Personal Branding<br>(5 ECTS)<br><br>Prerequisite:<br>(MKT102 Principles of Marketing)                  | Elective         | Marketing               | 3 |

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| <p><b>BUS323 Business Russian (B1)</b><br/>(5 ECTS)</p> <p>Prerequisite:<br/>(HUM044 Russian Language A2.2)</p>   | Elective | Accounting, Finances,<br>Management, Marketing | 3 |
| <p><b>TRM312 Tourism Policy and Regulations</b><br/>(6 ECTS)</p> <p>Prerequisite:<br/>(TRM 204 Introduction to Tourism, MGT 102 Principles of Management,<br/>BUS106 Legal Environment of Business)</p> | Core     | Tourism  | 2 |
| <p><b>TRM410 Project Management in Tourism</b><br/>(5 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, MGT102 Principles to<br/>Management)</p>  | Core     | Tourism  | 2 |
| <p><b>TRM318 Tourism Statistics</b><br/>(5 ECTS)</p> <p>Prerequisite:<br/>(BUS213 Introduction to Statistics and Probability, TRM204<br/>Introduction to Tourism)</p>                                   | Core     | Tourism  | 2 |
| <p><b>TRM305 Tourism Marketing</b><br/>(4 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, MKT102 Principles of Marketing)</p>   | Elective | Tourism  | 2 |
| <p><b>TRM335 Reservation Systems in Tourism</b><br/>(4 ECTS)</p> <p>Prerequisite:<br/>(TRM204 Introduction to Tourism, CEN122 Information Technologies)</p>   | Elective | Tourism  | 2 |

| <b>Economics</b>   |               |                               |                      |
|--|---------------|-------------------------------|----------------------|
| <b>Freshmen Year (English Sector)</b>  |               |                               |                      |
| <b>Course Name</b>   | <b>Status</b> | <b>Direction</b>              | <b>Contact Hours</b> |
| BUS221 Principles of Microeconomics<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)            | Core          | Economics<br><b>(join BM)</b> | 3                    |
| BUS113 Mathematics I<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                           | Core          | Economics<br><b>(join BM)</b> | 4                    |
| BUS111 Introduction to Business Administration<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A) | Elective      | Economics<br><b>(join BM)</b> | 3                    |
| BUS119 Academic Writing<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                        | Core          | Economics<br><b>(join BM)</b> | 3                    |
| CEN122 Information Technology<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                  | Core          | Economics<br><b>(join BM)</b> | 3                    |
| Language (Any level)   | Elective      | Economics                     |                      |

| Freshmen Year (Georgian Sector)  |          |                               |   |
|--|----------|-------------------------------|---|
| BUS221 Principles Microeconomics<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)               | Core     | Economics<br><b>(join BM)</b> | 3 |
| BUS113 Mathematics I<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                           | Core     | Economics<br><b>(join BM)</b> | 4 |
| BUS111 Introduction to Business Administration<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A) | Elective | Economics<br><b>(join BM)</b> | 3 |
| BUS119 Academic Writing<br>(5 ECTS)<br>Prerequisite:<br>(N/A)                            | Core     | Economics<br><b>(join BM)</b> | 3 |
| CEN122 Information Technology<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                  | Core     | Economics<br><b>(join BM)</b> | 3 |
| Language (Any level)   | Elective | Economics                     | 3 |
| Sophomore Year (English Sector)  |          |                               |   |
| FSS003 Sociology<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)                               | Core     | Economics<br><b>(join BM)</b> | 3 |

|   |          |                               |   |
|---|----------|-------------------------------|---|
| ECO105 Statistics for Social Sciences I<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS114 Mathematics II)                                 | Core     | Economics                     | 3 |
| ECO405 Evolution of World Economy<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Economics                     | 3 |
| BUS637 Psychology<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Economics<br><b>(join BM)</b> | 3 |
| ACT211 Principles of Accounting<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Economics<br><b>(join BM)</b> | 3 |
| FIN411 Data Analysis and Business Modeling with<br>Spreadsheets<br>(5 ECTS)<br><br>Prerequisite:<br>(CEN122 Information Technology) | Elective | Economics<br><b>(join BM)</b> | 3 |
| Language or other Course  | Elective | Economics                     |   |
| <b>Sophomore Year (Georgian Sector)</b>   |          |                               |   |
| FSS003 Sociology<br>(5 ECTS)  | Core     | Economics<br><b>(join BM)</b> | 3 |

|   |          |                        |   |
|---|----------|------------------------|---|
| Prerequisite:<br>(N/A)  |          |                        |   |
| ECO105 Statistics for Social Sciences I<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS114 Mathematics II)   | Core     | Economics              | 3 |
| ECO \402 History of Economic Thought<br>(4 ECTS)<br><br>Prerequisite:<br>(BUS222 Principles of Macroeconomics, BUS221 Principles of Microeconomics) | Core     | Economics              | 3 |
| BUS 637 Psychology<br>(4 ECTS)<br><br>Prerequisite:<br>(N/A)  | Core     | Economics<br>(join BM) | 3 |
| ACT211 Principles of Accounting<br>(5 ECTS)<br><br>Prerequisite:<br>(N/A)   | Core     | Economics<br>(join BM) | 3 |
| FIN411 Data Analysis and Business Modeling with<br>Spreadsheets<br>(5 ECTS)<br><br>Prerequisite:<br>(CEN122 Information Technology)                 | Elective | Economics<br>(join BM) | 3 |
| Language or other Course  | Elective | Economics              |   |

**Junior Year (English Sector)**

|  |                                |  |                         |
|--|--------------------------------|--|-------------------------|
| <p align="center"><b>BUS117 Business English I</b><br/>(5 ECTS)</p> <p align="center">Prerequisite:<br/>(English Language B2.2)</p>  | <p align="center">Core</p>     | <p align="center">Economics<br/><b>(join BM)</b></p> | <p align="center">3</p> |
| <p align="center"><b>ECO115 Fiscal Economics</b><br/>(5 ECTS)</p> <p align="center">Prerequisite:<br/>(ECO158 Macroeconomics (old version)BUS222 Principles of<br/>Macroeconomics(new version)</p>                                   | <p align="center">Core</p>     | <p align="center">Economics</p>                      | <p align="center">3</p> |
| <p align="center"><b>ECO223 Econometrics I</b><br/>(5 ECTS)</p> <p align="center">Prerequisite:<br/>(ECO106 Statistics for Social Sciences II)</p>   | <p align="center">Core</p>     | <p align="center">Economics</p>                      | <p align="center">3</p> |
| <p align="center"><b>ECO222 Microeconomics (Intermediate Level)</b><br/>(5 ECTS)</p> <p align="center">Prerequisite:<br/>(BUS221 Principles of Microeconomics)</p>   | <p align="center">Core</p>     | <p align="center">Economics</p>                      | <p align="center">3</p> |
| <p align="center">Language or other Course</p>   | <p align="center">Elective</p> | <p align="center">Economics</p>                      |                         |
| <p align="center"><b>MGT405 Operations management and Business Modeling</b><br/>(6 ECTS)</p> <p align="center">Prerequisite:<br/>(MGT102 principles of Management;<br/>CEN102 Information Technology;<br/>BUS118 Mathematics II)</p> | <p align="center">Elective</p> | <p align="center">Economics<br/><b>(join BM)</b></p> | <p align="center">4</p> |
| <p align="center"><b>MGT401 International Business Management</b><br/>(6 ECTS)</p> <p align="center">Prerequisite:</p>   | <p align="center">Elective</p> | <p align="center">Economics<br/><b>(join BM)</b></p> | <p align="center">4</p> |

**Junior Year (Georgian Sector)**

BUS117 Business English I  
(5 ECTS)

Prerequisite:  
(English Language B2.2)

Core

Economics  
**(join BM)**

3

ECO115 Fiscal Economics  
(5 ECTS)

(ECO158 Macroeconomics (old version)BUS222 Principles of  
Macroeconomics(new version)

Core

Economics

3

ECO223 Econometrics I  
(5 ECTS)

Prerequisite:  
(ECO106 Statistics for Social Sciences II)

Core

Economics

3

ECO222 Microeconomics (Intermediate Level)  
(5 ECTS)

Prerequisite:  
(BUS221 Principles of Microeconomics)

Core

Economics

3

ECO 007 Innovative Economy  
(5 ECTS)

Prerequisite:  
(BUS212 Principles of Macroeconomics)

Elective

Economics

3

Language or other Course

Elective

Economics

**Senior Year (English Sector)**

ECO015 Research Methodology in Social Sciences  
(5 ECTS)

Core

Economics

|   |          |                        |   |
|---|----------|------------------------|---|
| Prerequisite:<br>(ECO053 Econometrics II, BUS117 Business English I)  |          |                        | 3 |
| ECO401 Economic Growth and Development<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS212 Principles of Macroeconomics, BUS 117 Business English I)  | Core     | Economics              | 3 |
| ECO656 Economic Policy<br>(5ECTS)<br><br>Prerequisite:<br>(BUS 212 Principles of Macroeconomics)  | Core     | Economics              | 3 |
| ECO 054 Labor Economics<br>(5 ECTS)<br><br>Prerequisite:<br>(BUS221 Principles of Microeconomics, BUS222 Principles of Macroeconomics, BUS117 Business English) I                     | Elective | Economics              | 3 |
| MGT405 Operations management and Business Modeling<br>(6 ECTS)<br><br>Prerequisite:<br>(MGT102 principles of Management;<br>CEN102 Information Technology;<br>BUS118 Mathematics II)) | Elective | Economics<br>(join BM) | 4 |
| MGT401 International Business Management<br>(6 ECTS)<br><br>Prerequisite:<br>(MGT102 Principles of Management)  | Elective | Economics<br>(join BM) | 4 |
| <b>Senior Year (Georgian Sector)</b>  |          |                        |   |
| ECO015 Research Methodology in Social Sciences<br>(5 ECTS)  | Core     | Economics              |   |

|   |          |                        |   |
|---|----------|------------------------|---|
| Prerequisite:<br>(ECO053 Econometrics II, BUS 117 Business English I)   |          |                        | 3 |
| <b>ECO401 Economic Growth and Development</b><br>(5 ECTS)   | Core     | Economics              | 3 |
| Prerequisite:<br>(BUS222 Principles of Macroeconomics, BUS 117 Business English I)  |          |                        | 3 |
| <b>ECO656 Economic Policy</b><br>(5 ECTS)   | Core     | Economics              | 3 |
| Prerequisite:<br>(BUS222 Principles of Macroeconomics)  |          |                        | 3 |
| <b>ECO 007 Innovative Economy</b><br>(5 ECTS)   | Elective | Economics              | 3 |
| Prerequisite:<br>(BUS212 Principles of Macroeconomics,<br>HUM076 General English B2.2)                                    |          |                        | 3 |
| <b>ECO 054 Labor Economics</b><br>(5ECTS)   | Elective | Economics              | 3 |
| Prerequisite:<br>(BUS221 Principles of Microeconomics, BUS222 Principles of<br>Macroeconomics, BUS117 Business English I) |          |                        | 3 |
| <b>MGT405 Operations management and Business Modeling</b><br>(6 ECTS)   | Elective | Economics<br>(join BM) | 4 |
| Prerequisite:<br>(MGT102 principles of Management;<br>CEN102 Information Technology;<br>BUS118 Mathematics II)            |          |                        | 4 |
| <b>MGT401 International Business Management</b><br>(6 ECTS)   | Elective | Economics<br>(join BM) | 4 |
| Prerequisite:<br>(MGT102 Principles of Management)  |          |                        | 4 |